

Architect Insights

Q2 2024 Crypto M&A and Financing Report

[SUBSCRIBE TO ARCHITECT INSIGHTS →](#)



Contents

	State of the Crypto Markets & Q2 in Review	3
	Architect In the Media	10
	Architect On the Ground	11
Q2 2024 REPORT	Architect Research	12
	Crypto Mergers & Acquisitions	14
	Crypto Private Financings	19
	Crypto Public Companies	26
Q2 2024 SUBSECTOR ACTIVITY	Subsector Summaries	28
ARCHITECT PARTNERS	Architect Team and Contact Info	42



State of the Crypto Markets

Since our founding fifteen years ago, we have published strategy and market research that we call Architect Insights to separate the signal from the noise. We do our best to speak in plain language, simplify without losing the nuance, present the facts clearly and in context, and share a bit of perspective. Each of our team members has earned perspective from direct experience closely collaborating with senior management, Boards of Directors, and investors for multiple decades.

Major Positive Inflection Point Happening Now

We are now beginning a major growth phase for the crypto and digital asset industry, which will make our past look quaint. This Architect Partners Q2 2024 M&A and Financing Report highlights why we have confidence in that statement. Highlights include:

1. Confidence and Momentum are Back

As the second quarter of 2024 ends, our self-induced crypto winter is past. Professionalism, risk management, ethical behavior, and “doing it right” are finally becoming the foundational principles of crypto. When challenging situations arise, I’m often reminded that the eventual resolution is worth the journey. Crypto, as an industry, is now in a far better place than two years ago.

2. Crypto Has Surpassed the Internet for the First Time

Architect Partners published “Family Ties: The Internet & Crypto” earlier this year. Our thesis, born from personal experience with both disruptions, is that the internet and crypto have strikingly similar distinguishing characteristics.

A refresh of our data-led analyses validates the claim that crypto is in a “far better place” today. For the first time in history, the total value created by the crypto industry has now exceeded the pace of the internet. (see page 4)

3. Green Lights are Flashing for Crypto Mergers & Acquisitions

The announced transaction value in Q2 2024 exceeds the combined value from the past eight quarters, at \$2.7B, a crypto sector record high. (see page 5)

4. Private Financings are Recovering

Seed and early-stage financings remain active and comprise the majority of transaction count and capital committed. Growth stage financings remain muted. (see page 6)

5. Public Companies Increasingly Active

The Architect Partners Crypto Index of public market value was up 24% year-to-date. Bitcoin outperformed with a 35% gain, but crypto beat the overall equities market, as represented by the S&P 500’s gain of +15% over the same period. (see page 7)

Other Highlights

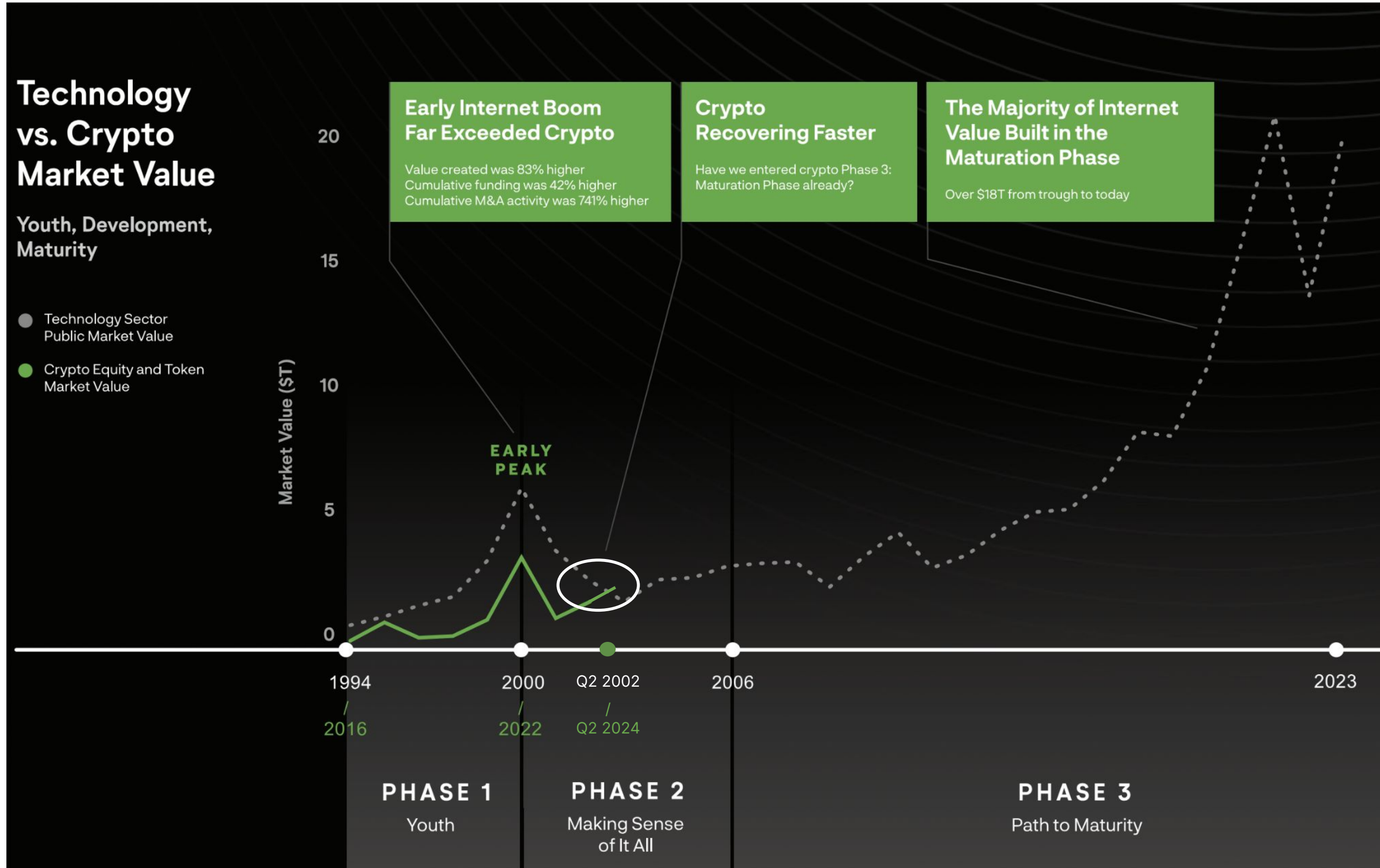
We’ve also conducted a deep dive into subsector dynamics and much more in the following report. We always appreciate feedback and comments, and as always, our team stands ready if you are considering strategic financing or M&A. Our full team contacts can be found on page 43.

Eric F Risley

Founder & Managing Partner

June 29, 2024

Crypto market development squeaks ahead of Internet for first time



Healthy combination of ETFs, tokens and public companies performance drive resurgence: In 1H 2024, Crypto added \$750B+ in value. This was driven by a surge from token market value appreciation (\$700B+), BTC ETFs (\$15B+), and strong crypto public company stock appreciation (\$11B+).

Crypto recovering faster than the Internet: Crypto is building back from its self induced Winter far more quickly than the Internet recovered after its own crash in 2000.

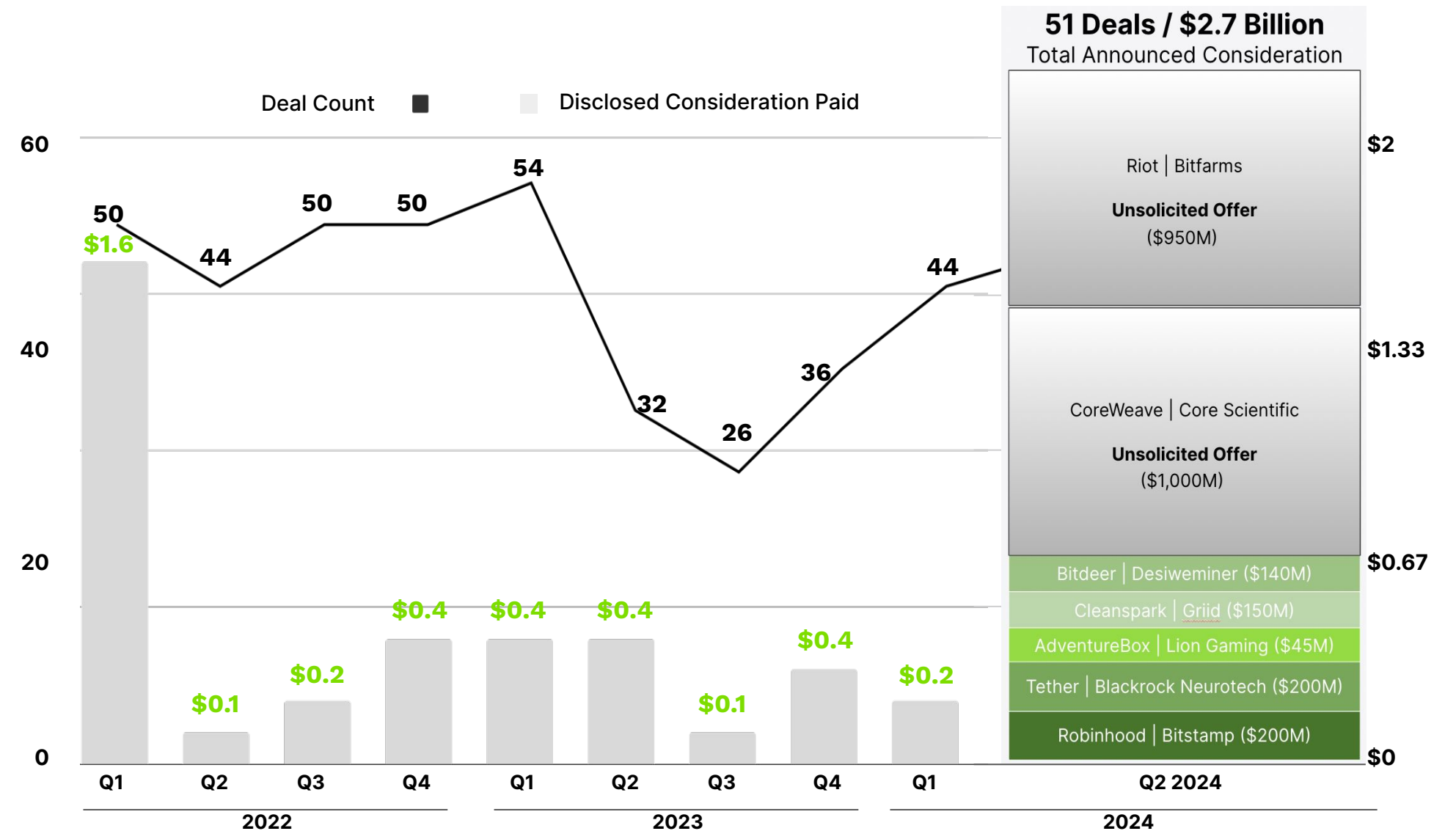
Crypto outperforming internet for first time: Ironically, crypto has been the stepchild of the Internet. Crypto is quickly regaining its reputation and now exceeds Internet's value at the same portion of their respective life cycles.

Update to the **Architect Insights Family Ties: The Internet & Crypto** originally published January 29, 2024

Mergers & Acquisitions Takeaway: Green Lights Now Flashing

- **Momentum Building:** Crypto M&A has snapped back.
- **Record Quarter:** Announced consideration topped \$2.7B for Q2, a record quarter for crypto.
- **Transaction Count Up Modestly:** However, deal count remains a bit below pre-Winter activity.
- **Hostile M&A Emerges:** Bitcoin miner Riot seeking to acquire Bitfarms and CoreWeave making a bid for Core Scientific, both predictably rejected (so far).
- **TradFi Coming?:** Traditional financial services businesses continue to be inhibited by regulatory uncertainty, however, Robinhood's acquisition of Bitstamp is certainly evidence of more "bridge transactions" on the horizon.
- **Strategic Themes in Action:** As we have discussed many times in the past, several strategic themes are clear in Q2 crypto M&A activity:
 - **Investing & Trading Infrastructure:** Improving capabilities and professionalization of crypto markets (10 transactions)
 - **dApps:** The search for Web3 app users (11 transactions)
 - **Mining & Staking:** The hunt for scaled data centers with low-cost power and scale = access to lower cost capital. 9 announced transactions in 2024.
 - **Data & Data Analytics:** Additions of data sets and building analytics to understand the data and act on insights (7 transactions)
 - **Brokers & Exchanges:** Consolidation to capture a global client base and drive transaction volume (7 transactions)

Crypto Mergers & Acquisitions Deal Count & Disclosed Consideration Paid (\$ in billion)



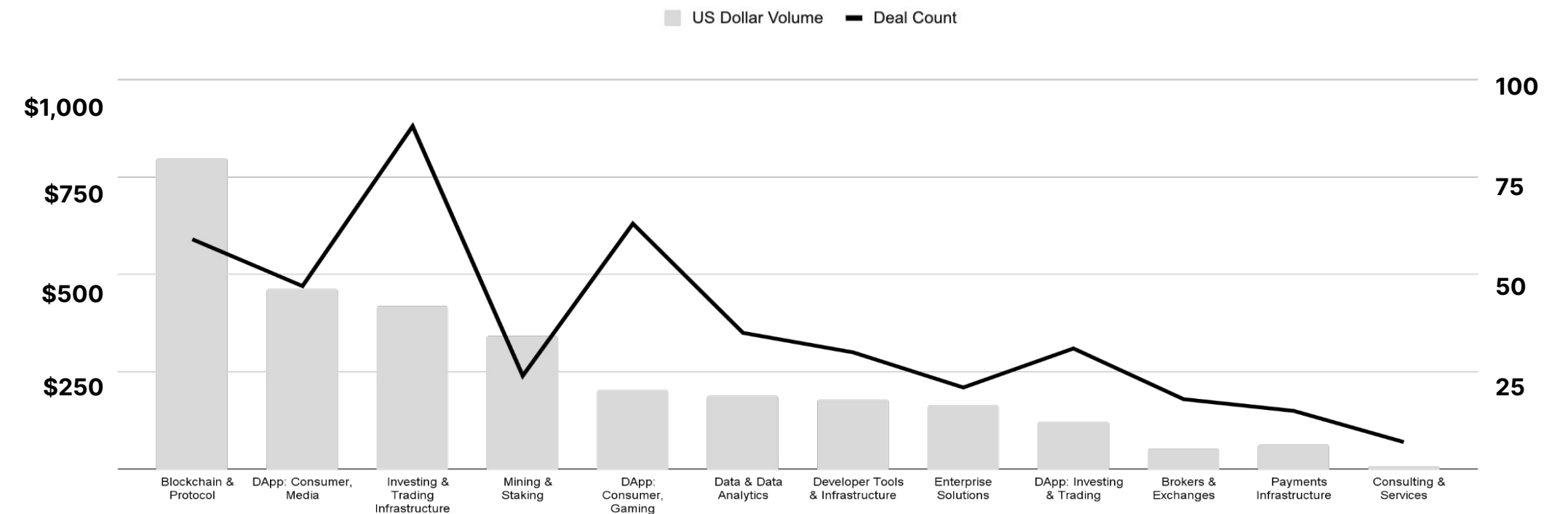
① Right axis in \$ USD billion and the bar graph reflects disclosed consideration paid. Left axis and the line graph reflect deal count. Disclosed consideration paid is calculated based on publicly available figures and does not reflect all transactions.

Source: Architect Partners Crypto M&A Tracker.

Private Financings Takeaway: Funding Recovering & Focused

- **Crypto Funding Tops \$100B!** Total crypto/blockchain funding exceeded \$103B.
- **Investors Are Active:** 1H 2024 has shown an overall increase in financing activity, up 43% YoY for number of investments, and up 22% for invested capital.
- **But, Investors are Cautious as Q2 Moderately Slower Than Q1:** Investors maintain a cautious approach, with only early-stage financings exceeding Q1.
- **Most Focus Still on Seed & Early Stage:** Since the crypto winter, investors have been focused on earlier stage companies. Q2 investments broke down as::
 - Seed % of Deals: 42%
 - Seed % of Invested Capital: 21%
 - Early Stage % of Deals: 48%
 - Early Stage % of Invested Capital: 62%
- **QoQ Seed Valuations faltered:** Reported seed valuations fell 33%.
- **QoQ Average Round Size Was Mixed:** Seed stage rounds rose 4% and early-stage rounds were fell by 28%..
- **Investment Themes:** The majority of investor activity in Q2 seems to be balancing innovative consumer applications with substantial investments in foundational technologies.
 - **Foundational Technologies** Investing & Trading Infrastructure and Blockchain & Protocol represent 33% of all deals, and 41% of invested capital. This underscores the industry's long-term commitment to building robust, scalable infrastructure.
 - **Consumer Facing DApps:** Represented 25% of all deals, and 22% of invested capital.

Crypto Financing Deal Count & Capital Raised Q2 2024: By Subsector (\$ in millions)



① Left axis in \$ USD billion and the bar graph reflects disclosed capital raised. Right axis and the line graph reflect deal count. Capital raised is calculated based on publicly available figures and does not reflect all transactions.

Source: Architect Partners Crypto M&A Tracker.

Public Companies Takeaway: Most Active Quarter Since Q2 2022

The Architect Crypto Public Company Index is up 24% YTD, outpacing BTC (35%) and both the S&P 500 (15%) and Gold (12%).

8 of 21 Index constituents announced material Q2 corporate actions totaling over \$3.6B in announced value.

- May 28 - Riot (RIOT) approached Bitfarms (BITF) with a \$950M offer
- Jun 6 - Robinhood (HOOD) acquired Bitstamp for \$200M in cash
- Jun 6 - Bitdeer (BTDR) acquired DesiWeMiner for \$140M in equity
- Jun 6 - Core Scientific (CORZ) was approached by CoreWeave with a \$1.25B offer
- Jun 13 - Microstrategy (MSTR) raised a \$800M convertible note to buy more Bitcoin
- Jun 24 - Hut 8 (HUT) raised \$150M convertible note from Coatue
- Jun 27 - Cleanspark (CLSK) acquired GRIID Infrastructure (GRDI) for \$155M in equity and a set of 5 sites based in Georgia for \$28.5M in cash
- Q1 2024 also saw corporate actions with Coinbase (COIN), Bakkt (BKKT), and Marathon (MARA)

Since the Jan 11 launch, **BTC ETFs have attracted \$15B in net new inflows** and now have **\$51B in AUM**. BTC ETFs proved there is increasing, unmet demand for BTC and that ease of use and familiar structures matter ... a lot.

Key themes in the market include:

- **Bridge Transactions will continue** as traditional public companies acquire crypto businesses.
- **Crypto businesses will bolster their profiles** by acquiring services that give them broader offerings and/or geographic presence.
- There is **urgency to become subsector leaders** in crypto as these leaders will attract premium value public company acquirers.
- There is a **shortage of high quality crypto companies** that are revenue mature, reputationally intact, and regulatory compliant, and once a subsector leader gets acquired, the scarcity will quickly become apparent.
- **AI plus BTC Mining and/or crypto strategies** will increase.

Company Name	Ticker Symbol	Price		Enterprise Value (\$M)	Valuation Multiples		Exp. Rev Growth Rate 2023 - 2024E	Price Change					
		Current Price	% Within 52 Week Range		EV / LTM Revenue	EV / 2024E Revenue		1 Week	1 Month	Jan 1, 2024	Since Coinbase Direct Listing	Since Inception	
Architect Crypto Public Company Index (c)													
	Price	\$54.63						\$54.77	\$56.44	\$44.01	\$149.11		
	% Change							-0.3%	-3.2%	24.1%	-63.4%		
Traditional Indices													
	S&P 500	\$5,468						0%	4%	15%			
	NASDAQ	17,808						1%	5%	21%			
	Dow Jones	39,015						0%	1%	3%			
Marquee Crypto Assets													
	Bitcoin	BTC	\$60,304.00	76%	\$1,195,000	--	--	--	-8%	-10%	42%	-4%	--
	Ethereum	ETH	3,364.00	68%	405,000	--	--	--	-1%	-10%	47%	38%	--
	DeFi Index (a)	DPI	103.00	--%	58	--	--	--	8%	-14%	-1%	-79%	--
Crypto Investment Platforms													
	Coinbase	COIN	\$221.65	71%	\$51,572	13.0	8.9	87%	-2%	-6%	41%	-47%	-47%
	Galaxy Digital	GLXY	11.77	58%	4,969	6.8	6.4	26%	5%	12%	56%	-67%	1178%
	Coinshares	CNSRF	5.56	64%	401	6.0	3.2	130%	-3%	-9%	48%	-52%	-46%
	Bakkt	BKKT	19.34	22%	322	4.5	4.2	23%	29%	20%	-64%	-94%	101%
	Bitcoin Depot	BTM	1.79	64%	111	0.2	0.2	-11%	23%	-10%	--	--	-52%
Bitcoin Network Operators													
	Marathon	MARA	\$19.85	47%	\$4,295	8.6	6.1	82%	3%	-2%	-13%	-54%	-63%
	CleanSpark	CLSK	\$16.02	59%	\$2,985	10.5	7.0	-11%	3%	4%	47%	-15%	--%
	Core Scientific	CORZ	9.07	80%	2,145	3.8	4.8	-11%	1%	73%	164%	--%	-9%
	TeraWulf	WULF	4.46	83%	1,443	14.4	5.4	--	7%	99%	94%	-54%	-55%
	Bitfarms	BITF	2.56	55%	1,354	8.2	5.4	73%	-13%	17%	-10%	-41%	176%
	Riot	RIOT	9.11	10%	1,312	4.6	3.4	39%	-5%	-9%	-41%	-82%	237%
	Bitdeer	BTDR	10.37	64%	1,251	3.0	2.9	--	9%	-16%	17%	--%	21%
	Cipher Mining	CIFR	4.08	52%	1,066	7.0	6.9	22%	-11%	7%	-1%	-61%	-59%
	Hut 8	HUT	14.73	52%	986	13.3	11.4	108%	19%	65%	17%	-55%	471%
	Hive	HIVE	3.00	18%	377	3.1	3.1	--	-3%	16%	-32%	-83%	116%
	Canaan	CAN	1.00	9%	165	0.9	0.7	7%	-10%	-1%	-54%	-93%	-89%
	Argo	ARBK	1.20	7%	102	1.6	1.8	0%	12%	-13%	-64%	--%	-24%
Crypto Influenced													
	PayPal	PYPL	\$58.02	30%	\$60,647	2.0	1.9	7%	-4%	-5%	-6%	-78%	
	Block	SQ	63.87	51%	36,158	1.6	1.4	14%	1%	-3%	-12%	-75%	397%
	Robinhood	HOOD	22.60	90%	14,894	7.3	6.2	29%	1%	7%	83%	--%	-41%
	Microstrategy	MSTR	1,413.00	65%	12,131	24.8	23.8	2%	-5%	-13%	106%	92%	1254%

(a) DeFi Pulse Index (includes top 14 DeFi tokens)
 (b) Architect Crypto Public Company Index is a price weighted average across the three sector subsectors in the crypto public companies snapshot. A discount to Microstrategy's share price of 85% has been added to dilute effect on index. There is a 45% weight to Crypto Investment Platforms, 45% to Bitcoin Network Operators, and 10% to Crypto Influenced groups.

(a) Architect Crypto Public Company Index® is a price weighted average across the three subsectors in the crypto public companies snapshot. A discount to Microstrategy's share price of 85% has been added to dilute effect on index. Source for all data is the Architect Partners Crypto Public Company Tracker. Established April 14, 2021.

Q2 2024 marks the transition from **The Great Purge to The Great Surge** and we expect:

- A global systemically important bank (GSIB) will acquire a crypto company.
- A major traditional infrastructure provider will acquire a Network Operator (BTC Miner or Staking entity).
- Spot Ether ETFs will trade in 2024 and will attract new market participants to ETH.
- More crypto companies will announce their public market aspirations through regular-way IPO, joining Circle, Kraken, and Animoca.

Subsector Review

Brokers & Exchanges

A little bit of everything

Unfavorable financing market continues to be an overall damper, but a few M&A deals did get done.

Financings:

Still frozen

Financings continue, but with significant headwinds. We know several firms that were in the market that were either unsuccessful, or raised at a reduced size, or were in market a year+. While a firm may be a gem, fighting against overall market pressure is a tough slog.

With returning volumes in Q1/Q2, most exchanges have returned to profitability and the ability to stay afloat. That said, we understand that there will be more firms coming to market chasing remaining scarce capital.

M&A:

A few good balanced with not that good

This sector leads M&A with the headline of Robinhood's acquisition of Bitstamp. We love bridge transactions where traditional financial services players acquire a crypto native firm, as it signals confidence in the sector. For Robinhood, we view this as a great deal to pick up a well-established player at an attractive price.

Another notable M&A is a reverse bridge, where Tradestation exited US crypto and moved their accounts to Kraken. This was forced by SEC actions and the simple calculus of protecting the main business (equities).

Looking forward, we see more firms coming to explore a sale, providing opportunities for buyers to lead consolidation.

Investing & Trading Infrastructure

Scattershot

Financings were a relative bright spot while M&A was not, the inverse of the Brokers & Exchanges story.

Financings:

Thawing for the sector

Healthy capital conditions show flows in all stages - seed, early, mid and later stage. The past has been heavy on the seed, with the vast middle struggling. The same story continues, with a few surprising big checks. Namely, Arebelos Markets raised \$56MM seed to provide liquidity solutions. On the later stage, Securitize captured \$47MM on the continued promise (but slow realization) of tokenized financial instruments and real world assets.

Looking forward, we see gradual increased activity as investors slowly return with fresh capital and confirmed theses. We'll keep our eyes on mid stage financings as a true test of a healthy market.

M&A:

Tough leather

Several deals closed but our overall impression is that some of these were reluctant sellers, either unable to find financing or gain traction to be sustainable, so selling was the BATNA. Even though prices were not disclosed, we assume many were at attractive prices for the acquirer. Talos acquired two firms to lead the sector.

Looking for the rest of year, we expect M&A activity to continue and probably accelerate as long as buyers step up.

Blockchains & Protocols

Core Innovation Active

We are seeing weekly launches of new L1s and L2s, with some large financing rounds.

Financings:

The top subsector, capturing 27% of announced Q2 funding

Three of the top ten crypto financings we tracked in Q2 were for the Blockchain & Protocols subsector, including the top deal of the quarter, a whopping \$225M raised by EVM developer Monad. Paradigm led this round, at a reported \$3B valuation, with Electric Capital, Coinbase Ventures, Castle Island Ventures, GSR Ventures and Greenoaks also participating.

M&A:

Still waiting

At some point, we logically expect to see consolidation in this subsector, but there has been little activity to date.

Klayr Labs did "acquire" the L1 business of Lisk, as Lisk migrates to an Optimism/Ethereum L2. The Onchain Foundation (formerly Lisk Foundation) selected Klayr to continue to support the community developing on Lisk's L1 app development platform.

More significantly, Polygon Labs acquired Toposware, a ZK engineering startup, for a reported \$30-50M. This was Polygon's third ZK acquisition in three years (following the Mir and Hermez deals), bringing their ZK investment in teams and technology to \$1B.

Subsector Review

Developer Tools & Infrastructure

Still Slow Going

As described in our last report, developers need three things to build and deploy DApps: a compute platform to write to (blockchain), software tools to develop smart contracts, and infrastructure (testnets, nodes, wallets, storage, data APIs, etc.). We are seeing few material transactions - indicative of the early stage of industry development.

Financings:

Early stage active

Q1 had 30 announced financings, and Q2 had basically the same number of deals at 27. But whereas Q1 had seven financings \$20M or larger, Q2 had zero reported. So the reported amount of capital deployed is actually decreasing Q1 to Q2.

M&A:

Crickets

There was only 1 transaction in the sector, with thirdweb acquiring BlockTorch, a platform, allowing for the developing, monitoring, and troubleshooting of DApps.

Blockchain for Enterprise

Building Momentum

Blockchain based applications continue to emerge as a source of enterprise efficiency which is reflected in highly targeted financing and M&A activity.

Financings:

As would be expected in the early stages of an emerging market, investment is heavily weighted towards seed and early-stage investments. Large checks for later stage investments will continue to occur as strong solutions emerge from the pipeline of early stage companies. An example of strong companies attracting significant capital is Arbol, which raised \$60M. Arbol specializes in providing parametric risk transfer solutions, climate and weather insurance, and reinsurance.

Going forward, we expect investor focus to remain weighted towards seed and early stage companies, and a continued shift to supporting emerging companies that are proving product/market fit with customer traction.

M&A:

Overall, M&A in this sector was mixed. Q2 was headlined by Tether's acquisition of Blackrock Neurotech for \$200M to diversify beyond stablecoins by investing in transformative technologies. Brain-computer interfaces (BCIs) developed by Blackrock Neurotech represent a frontier in human-machine interaction, and Tether is looking to lead commercialization of this technology. Two additional deals this quarter were minor transactions.

Tokenization

Modestly Accelerating Adoption

The enthusiastic anticipation for tokenization and the imminent digitization of everything seems hard to avoid. Yet real adoption of scalable solutions, as well as financing and M&A activity, has been gradual.

Stablecoins remain the primary driver for tokenization, with tokenized financial instruments also gaining momentum - led by money market funds and, to a lesser extent, repos, bonds and ETNs, and commodities such as gold. But multiple competing initiatives on public and private chains may hamper adoption at scale and resulting network effects.

Financings:

Securitize's fund tokenization stood out this quarter through its collaboration with Blackrock, \$47M strategic funding round, and this week's announced strategic partnership with Investcorp's Strategic Capital Group.

Other deals were both earlier and smaller. Ironlight, an incipient RWA exchange aspiring to be a SEC regulated tokenized RWA market, raised \$12M from some seasoned Wall Street trading veterans. Backed Finance, a tokenization protocol targeting treasuries and ETFs, landed a \$9.5M round.

M&A:

M&A has been limited, reflecting the early state of the market. One notable deal was Equity Multiple's acquisition of HoneyBricks to expand its reach in tokenized and fractional interests in commercial real estate.

But the march towards a transformed financial infrastructure seems to have begun, and as with all long journeys the modest pace may prove to be the wiser.



Architect 1H Presence: In the Media

11 Jun	CNBC Crypto World	Talia Kaplan	Architect Partners' Elliot Chun discusses 'rapidly increasing pace' of crypto M&A activity
10 Jun	CNBC Crypto World	Tanaya Macheel	Robinhood's deal with Bitstamp good sign for crypto industry, advisory firm says
10 Jun	CoinDesk	Will Canny	Robinhood's (HOOD) Purchase of Bitstamp Expands Its Global Reach: Architect Partners
8 Jun	Bloomberg	Olga Kharif	Bitcoin Rally and 'Short Memories' Reignite Everything in Crypto
7 Jun	DL News	Thomas Carreras	Issued an airdrop? Expect the feds to knock on your door — eventually
3 Jun	DL News	Thomas Carreras	How crypto founders are preparing for the next bear market
28 May	Blockworks	Ben Strack	Riot reveals bid to buy Bitfarms, following CEO ouster
21 May	Blockworks	Ben Strack	Farcaster secures \$150M to grow users, add tools for decentralized social media protocol
14 May	Axios	Ryan Lawler	Why Haun Ventures invested in Fireblocks and Chainalysis
19 Apr	Blockworks	Katherine Ross & Ben Strack	As crypto fundraising sees an uptick, where's the capital set to go?
18 Apr	Blockworks	Ben Strack	Three Deals 'Emblematic' of Market During Record Q1 for Crypto M&A
17 Apr	Blockworks	Ben Strack	Buyers and sellers: How bitcoin miners are thinking about post-halving M&A
2 Apr	TradingView		Crypto to Reach Billion Users Next Year, Raoul Pal Predicts
28 Feb	Blockworks	Ben Strack	Bitcoin miner consolidation appears imminent as halving looms
4 Feb	CCN	Teuta Franjkovic	Is Crypto Repeating the Internet's Growing Pains?
2 Feb	Axios	Brady Dale	Cryptocurrency adoption is going more slowly than the web
1 Feb	cryptonews	Shalini Nagarajan	What Crypto Can Learn From the Internet's Playbook
9 Jan	Crowdfund Insider	Omar Faridi	Architect Partners Releases Crypto M&A and Financing Report, Focused on Crypto-related Dealmaking Activity



Architect 1H Presence: On the Ground

Dates	Event	Location
1 - 6 Feb	Satoshi Roundtable	Dubai
28 Feb - 2 Mar	ETHDenver	Denver
17 - 21 Mar	DAS London	London
2 - 5 Apr	NFT.NYC	New York
9 - 12 Apr	Paris Blockchain Week	Paris
20 - 22 May	Digital Asset Week CA	San Francisco
27 May - 1 Jun	Consensus	Austin
3 - 7 Jun	NY Tech Week	New York
13 Jun	State of Crypto	New York
9 - 11 Jul	EthCC	Brussels
24 - 27 Jul	Bitcoin Nashville	Nashville
17 - 19 Sep	Token 2049 Singapore	Singapore
9 - 11 Oct	Permissionless	Salt Lake City
19 Nov	Benzinga FinTech NYC	New York

Observations from industry conferences, which are a critical component of our industry:

- The **institutions are all attending**. Every one of them has a presence at these events. They are just difficult to find (on purpose).
- There is **still too much noise** at these events, especially with MemeCoins taking things to ridiculous levels in this cycle, but it's not as much in previous cycles.
- Our industry has become **really efficient at conferencing**. At Consensus, we attended 76 events & meetings over 4 days.
- The **uncontrollable political environment** is just something crypto has to deal with. We don't need a positive environment and we'll take anything better than hostile. And yes, crypto will play a role in the outcome of U.S. Elections.
- Many founders and executive teams think the **next downward cycle could begin in 12 to 18 months**. We hear that some expect a downward trend to start around Consensus next year. We do not think a downturn will be as severe as previous cycles.
- **The "who" at these events is the best part of this industry**. We surround ourselves with passionate innovators, investors and service providers who exude humbleness in knowing they don't have all the answers; curiosity & bravery to constantly learn and understand (and fail) in real time; intelligence to actually comprehend and apply what we learn; grit, resolve & belief to survive through the constant cycles; a somewhat sadistic sense of humor to enjoy what we do and who we do it with; and an unwavering moral & ethical compass.

Architect Insights: Q2 2024 Example Research

Blockchain For The Enterprise by Glenn Gottlieb April 2024

Architect Insights
Blockchain for the Enterprise
THE NEXT ERA HAS BEGUN
AUTHOR
Glenn Gottlieb
SUBSCRIBE TO ARCHITECT INSIGHTS

Executive Summary

- Next Phase in Computing Infrastructure**
Blockchain computing era could be as impactful as cloud computing
- 2024 Poised for Significant Growth**
2024 is expected to experience strong growth in enterprise blockchain implementations
- Impact Translates to a Huge Market**
GlobalData projects the blockchain market value at \$500B by 2030
- Challenges Remain**
The industry must still address challenges such as security, regulatory compliance and scalability
- Secure & Transparent Transactions a Key Feature**
Blockchain will become a standard platform for exchanging assets and information
- Funding Environment Improving**
Capital availability has been fairly consistent in an overall slow funding environment
- Significantly Reduces Process Complexity**
Business processes become significantly more efficient by introducing automation
- M&A Environment Needs Time to Mature**
M&A activity is light, which is consistent with an early-stage market

M&A Alert: Robinhood Acquires Bitstamp by Michael Klena June 2024

ARCHITECT INSIGHTS: M&A ALERT

June 7, 2024

Target: **Bitstamp** Buyer: **Robinhood**

Robinhood Acquires Bitstamp for \$200 Million in Cash Consideration

Author: kenneth@architectpartners.com
More Information: michael@architectpartners.com

Transaction Overview
On June 6, 2024, Robinhood (NASDAQ: HOOD), a multi-asset retail brokerage, announced its acquisition of Bitstamp, a European crypto exchange, for \$200M in cash. The deal is expected to close in the first half of 2025.

Target: Bitstamp
Bitstamp is one of the oldest crypto exchanges, founded in 2011. Their key offerings include crypto trading for retail and institutional investors, staking and lending, and advanced trading tools.

The company has a global licensing regime that includes 50 active licenses and registrations across Canada, Italy, France, Luxembourg, Spain, The Netherlands, the US (New York BitLicense 40 state MTLs), the UK, and Singapore.

According to **FCA filings**, Bitstamp's UK entity has delivered estimated revenue in line with other large exchanges of \$55M, \$58M, and \$118M in 2019, 2020, and 2021 respectively. In 2022 the firm estimated \$31M in revenue with a \$7.5M loss.

Founded in 2011 by Nejc Kodrič and Damijan Merlak, Bitstamp now has over 350 employees. The company had raised \$19.4M over three funding rounds. In 2018, Belgian private equity firm NXMH acquired an 80% stake in the company at a \$500M valuation. Other minority shareholders were Ripple, Pantera, Broslyn Capital, VironIT, and MV Global.

Buyer: Robinhood (NASDAQ: HOOD)
Robinhood is an online retail broker that revolutionized the brokerage industry with their commission-free model. Today, they have expanded their offering to include stocks, options, crypto, and a subscription service that offers enhanced features.

In 2021, Robinhood expanded its crypto trading capabilities by acquiring Cove Markets. In 2022, the company partnered with Circle to offer USDC stablecoin within the Robinhood ecosystem.

In the last twelve months, Robinhood has done \$2.04B in revenue and \$668M in normalized EBITDA. The firm currently has 23.9M funded customers and 13.7M monthly active users. Q1 2024 crypto revenues were \$126M, up 232% year-over-year. As of March 31, 2024, Robinhood custodies \$26.2B in crypto assets, an increase of \$11.5B since December 31, 2023.

Founded in 2013 by Vladimir Tenev and Baiju Bhatt, Robinhood now has over 3,800 employees. The company has raised over \$7.5B through 11 equity funding rounds, with key investors including Sequoia Capital, Andreessen Horowitz, Google Ventures, D1 Capital Partners, and DST Global. In July 2021, Robinhood went public via an initial public offering (IPO), valuing the company at approximately \$32B. Today the company has a market cap of \$20.2B and trades at an EV / LTM revenue multiple of 7.4x and an EV / LTM normalized EBITDA multiple of 22.6x. The stock is currently up 85% YTD in 2024.

Transaction Parameters
Robinhood acquired Bitstamp for \$200M in an all-cash deal. The deal is subject to regulatory approval and is expected to close in the first half of 2025.

In FCA filings, Bitstamp's UK entity revenue was \$31M in 2022. We estimate the last twelve months' revenue of approximately \$25M using a trading volume / revenue ratio from historical reported periods. This results in an EV/revenue multiple of 8x. This compares to Robinhood's current equivalent valuation multiple of 7.4x, as highlighted above.

This is the middle of the pack for their comparables, but nearly half of Coinbase's revenue multiple:

- Coinbase: 14.7x Enterprise Value / LTM Revenue Multiple
- Bakkt: 4.6x Enterprise Value / LTM Net Revenue Multiple
- Galaxy: 6.9x Enterprise Value / LTM Revenue Multiple

We will update EV / revenue multiple as Robinhood publishes their relevant public filing. The deal represents a significant discount from the \$500M valuation in the 2018 majority investment.

Strategic Rationale
Crypto continues to take an increasingly important role in Robinhood's business, accounting for 20% of total revenue in Q1 2024. Despite receiving a Wells notice from the SEC in May 2024, the company continues to expand its crypto business. This acquisition instantly expands global reach to ensure participation regardless of US actions. It also expands the institutional offering, which positions Robinhood as one of the few publicly traded crypto-influenced companies that will be able to serve institutions as they come into the digital asset space.

Architect Partners' Observations
Bitstamp is a prime asset due to its long operating history and global licensing reach. We feel Robinhood valued the global reach and the institutional business the most and acquired at a reasonable price. The stock market reaction was positive as well, trading up 7% on the news.

Architect Insights

Definitions

Architect Insights Data Classification Glossary

Subsectors

Blockchains & Protocols
Blockchain for Enterprise
Brokers & Exchanges
Consulting & Services
DApp: Consumer, Gaming
DApp: Consumer, Media
DApp: Investing & Trading
Data & Data Analytics
Developer Tools & Infrastructure
Investing & Trading Infrastructure
Mining & Staking
Payments Infrastructure

Financing Stages

Seed
Early Stage
Later Stage

Definitions

Layer1s, layer2s, bridges, rollups, etc.
Applications and services supporting business use cases
Brokers or exchanges with a crypto or digital asset focus
Provider of development or professional services
Games and virtual worlds with a crypto or digital asset component
DApps used by consumers for media, social and entertainment
Consumer wallet connected investing & trading DApps
Aggregating & analyzing data for a wide variety of use cases
Software or services used to create, test, or deploy DApps
Trade execution, settlement, custody, lending, derivatives, tokenization, stablecoins
Network operators who receive rewards for enabling blockchains & protocols
Payments, onramps/offramps, stablecoins as medium of exchange

Definitions

Pre-Series A
Post-Revenue, Series A & B capital raises
Post-Series B & Growth capital raises

Architect Insights

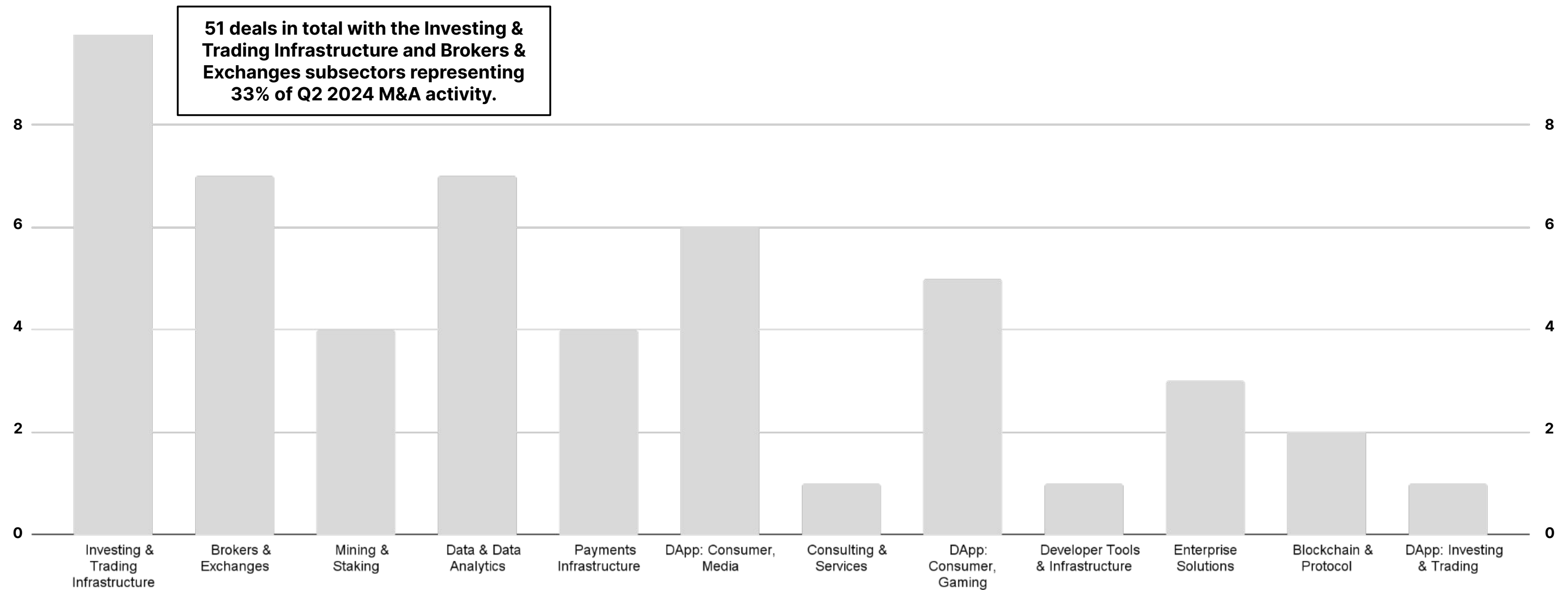
Q2 2024

Crypto Mergers & Acquisitions



Crypto M&A Transactions by Subsector

Crypto Mergers & Acquisitions Deal Count- Q2 2024: **By Subsector**

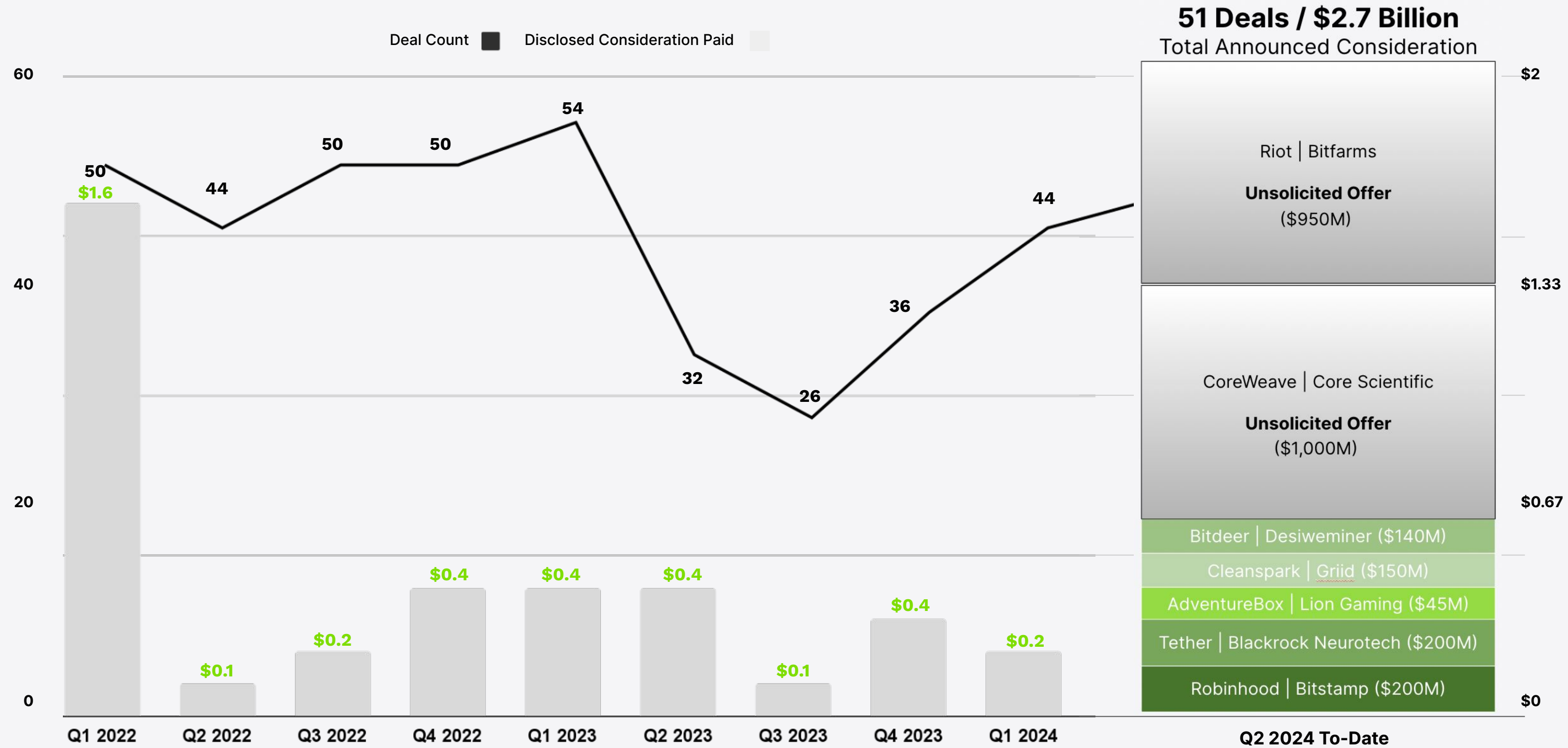


Source: Architect Partners Crypto M&A Tracker



Q2 continued the uptick in M&A activity

Crypto Mergers & Acquisitions Deal Count & Disclosed Consideration Paid (\$ in billion)

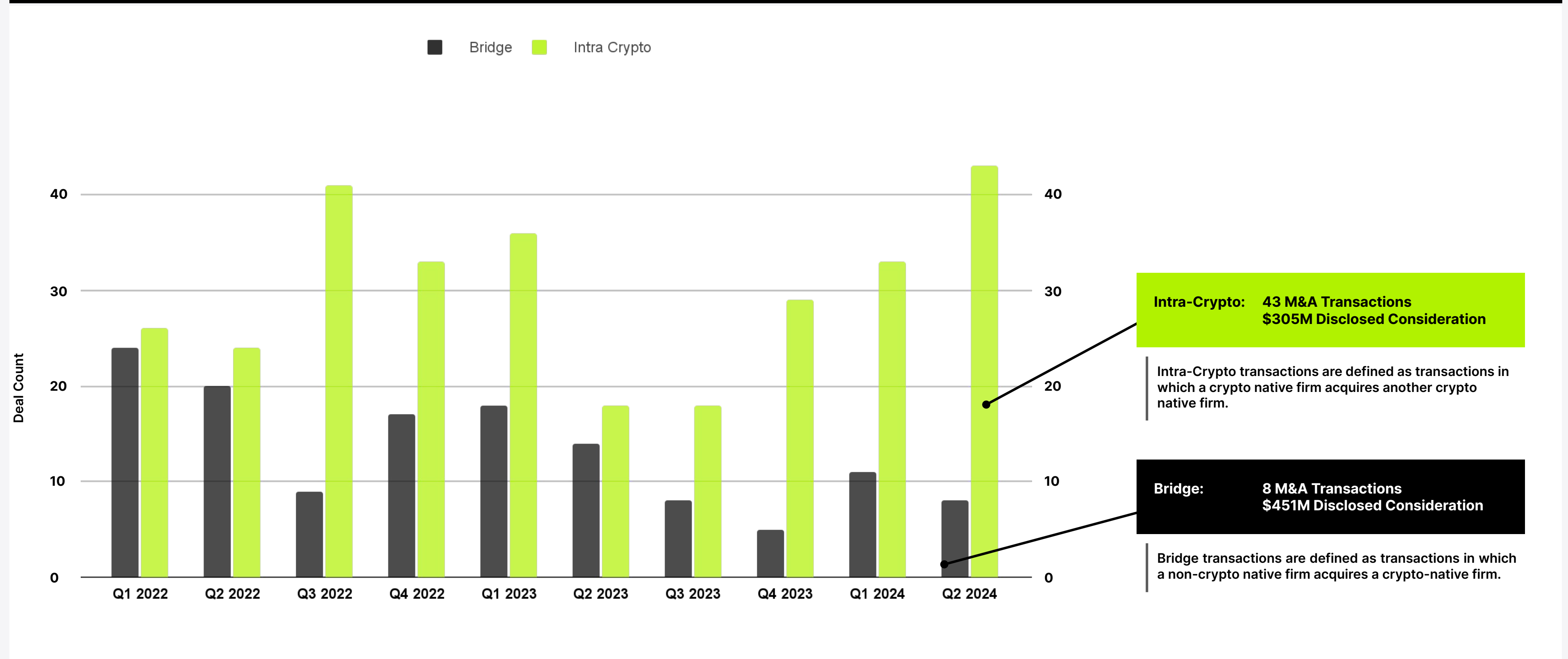


Right axis in \$ USD billion and the bar graph reflects disclosed consideration paid. Left axis and the line graph reflect deal count. Disclosed consideration paid is calculated based on publicly available figures and does not reflect all transactions.



Bridge transactions decreased, however, they represented some of the largest deals of the quarter

Crypto Mergers & Acquisitions Deal Count - Q2 2024: Bridge vs. Intra-Crypto Transactions



Source: Architect Partners Crypto M&A Tracker



Bitstamp, DesiweMiner, and GridID were Q2 headline transactions

Crypto M&A Transaction List Q2 2024

TRANSACTION LIST (Sorted by Reverse Chronological Announcement Date)

TARGET	ACQUIRER	TARGET	ACQUIRER	TARGET	ACQUIRER
Gridid	Cleanspark	Skolem	Talos	Queen Mode	Playbook
Openstory	Ava Protocol	DiVinciPay	NSAV	Blackrock Neurotech	Tether
Blocktrade	Investor Group	Gummys	Trendex	Hemp Carbon Standard	HEMPALTA
Blocktorch	thirdweb	Lisk	Klayr	Bitstamp Canadian	Bitbuy (WonderFi)
Ox	9dcc	Bitski	Phantom	Ultimate	Jupiter
FTX Japan	Bitflyer	Coinfirm	Lukka	CloudWall	Talos
Rio Nework	EigenLayer	Sating.io	Giants Planet	SpookyGood	Justice Solutions Group
Crypto: The Game	UniSwap Labs	Bloxcross	JP 3E	Stakes	Infinite Reality
Lion Gaming	Adventure Box	Ather Digital	Versifi	TradeStation Crypto	Kraken
Bitstamp	Robinood	Alt 5 Sigma	JanOne	Huma Finance	Arf
DesiweMiner	BitDeer	Mint.Fun	Zora	Multis	Safe
Layzr	Jordel	SRAX	DNA Holdings	Cultos.io	OV Loop
NFT Insider	Nifty Media	The Breakdown	Blockworks	Minke	Zengo
Staging Labs	Merkle Science	Swopx.io	NSAV	Yuga Labs Divisions	Faraway
Toposware	Polygon Labs	Mirror	Paragraph	Carry Protocol	SLG.Games
Defimans	SBI Digital Hub				

① Deal count reflects publicly announced M&A transactions and may not include non-disclosed transactions. Please contact Architect Partners with any questions.

Architect Insights

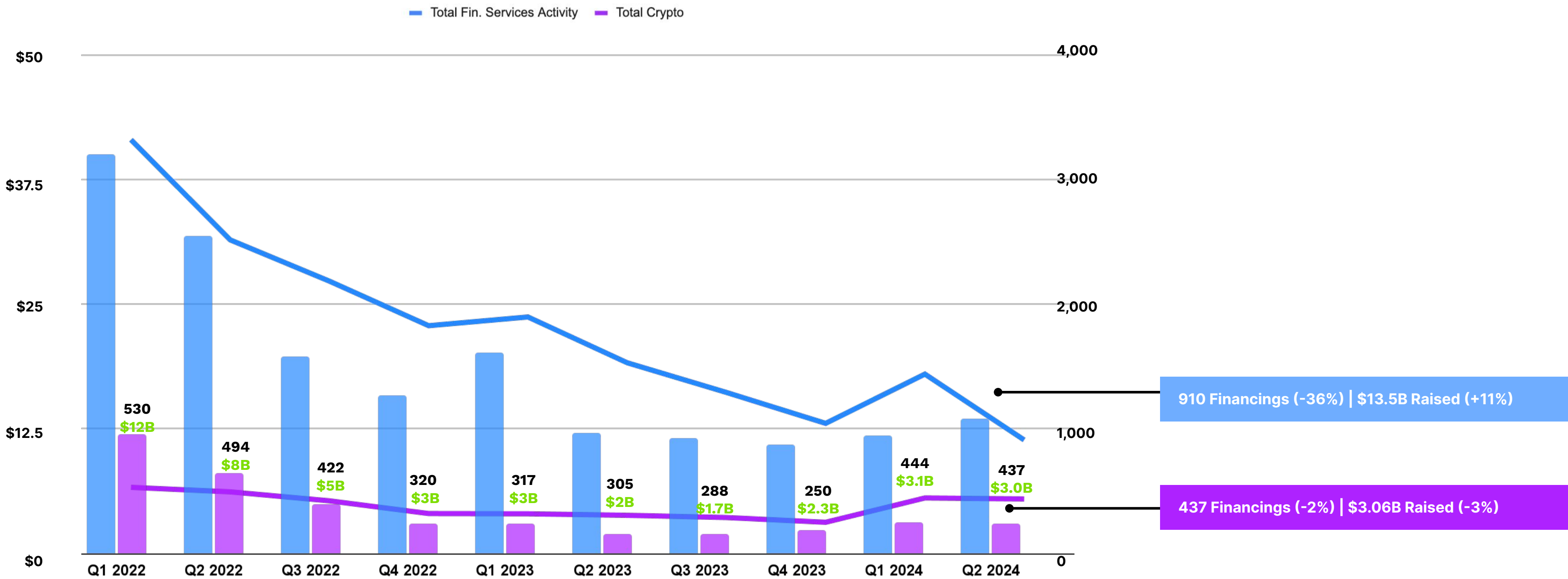
Q2 2024

Crypto Private Financings



Crypto capital raised declined by 3% in Q2, while overall financial services capital raised increased 11%

Private Financing Deal Count & Capital Raised 2022 - Q2 2024: Financial Services vs. Crypto (\$ in billions)



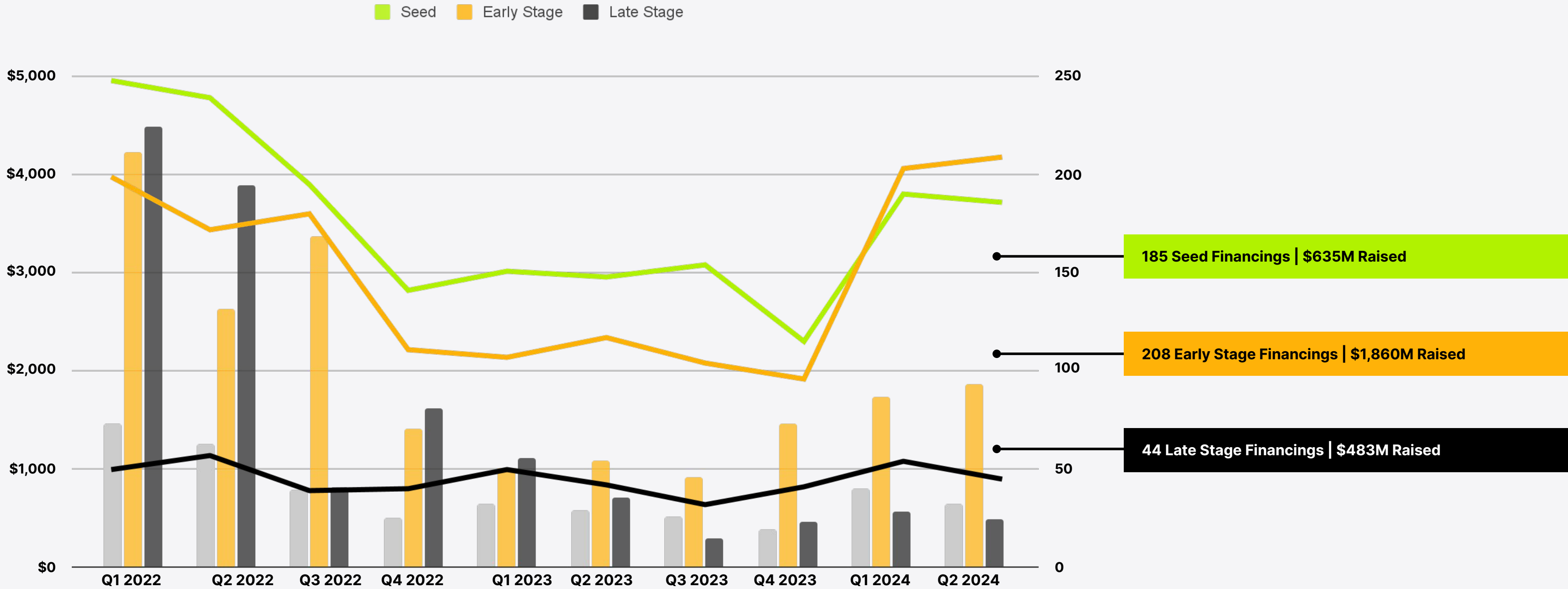
① Left axis in \$ USD Billions and the bar graphs reflect capital raised (\$). Right axis and the line graphs reflect deal count.

Source: Architect Partners Crypto Private Financing Tracker, Pitchbook



Early stage deals were up slightly, other stages were down slightly

Crypto Financing Deal Count & Capital Raised 2022 - Q2 2024: Seed vs. Early Stage vs. Late Stage (\$ in millions)



185 Seed Financings | \$635M Raised

208 Early Stage Financings | \$1,860M Raised

44 Late Stage Financings | \$483M Raised

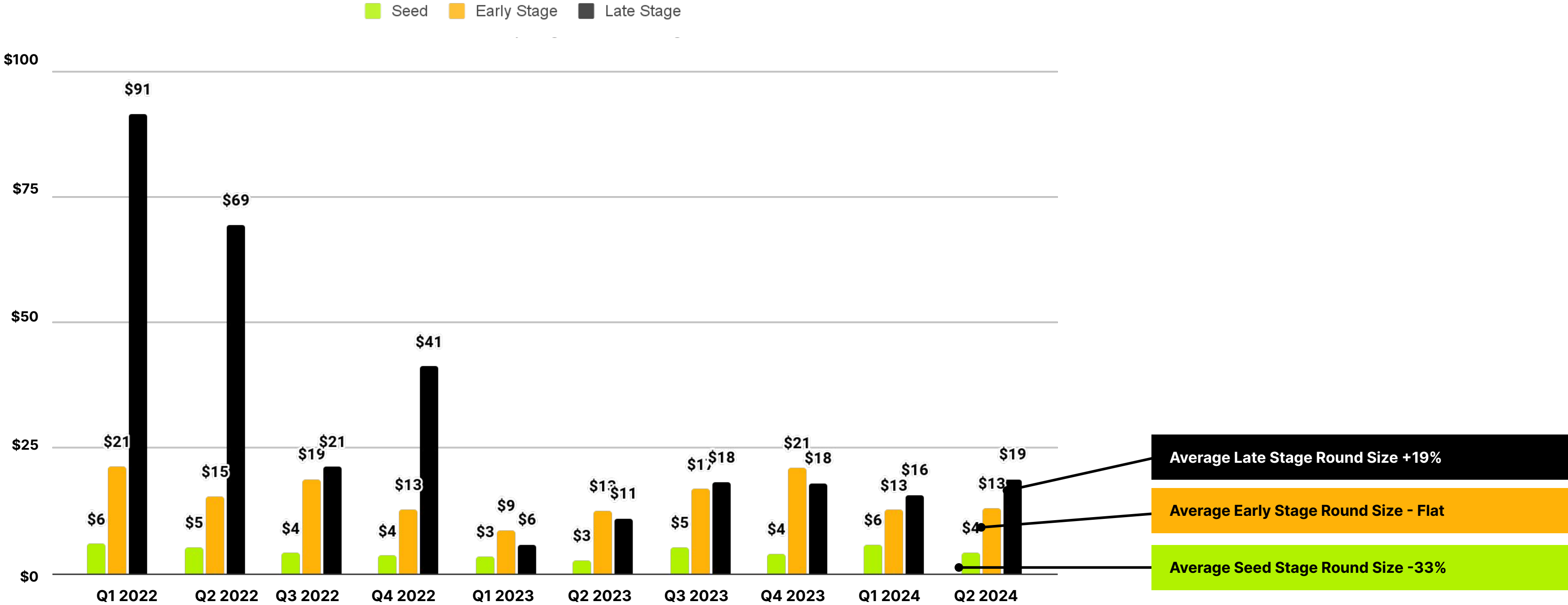
① Left axis in \$ USD and the bar graphs reflect Capital Raised. Right axis and the line graphs reflect deal count.

Source: Architect Partners Crypto Private Financing Tracker



Average reported round size fell for seed stage rounds, was flat for early stage rounds, but increased for later stage rounds

Crypto Financing Average Financing Round 2022 - Q2 2024: Seed vs. Early Stage vs. Late Stage (\$ in millions)

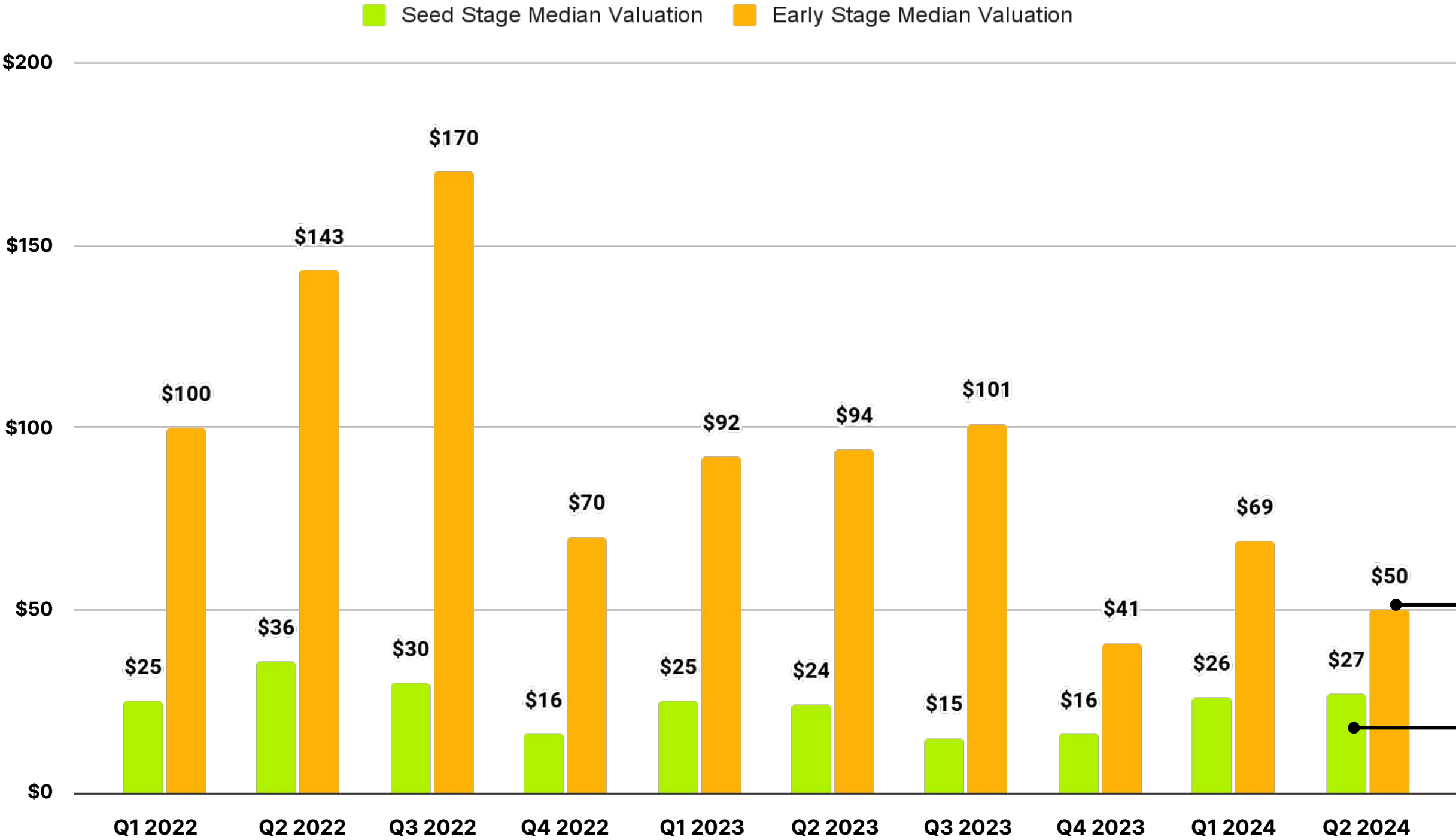


Source: Architect Partners Crypto Private Financing Tracker. Round size is calculated based on publicly available figures and does not reflect all transactions.



Data is limited, but seed valuations rose & early stage valuations fell versus Q1

Crypto Financing Median Valuations 2022 - Q2 2024: Seed vs. Early Stage (\$ in millions)



Median Early Stage Valuation -28%

19 of the 208 Early stage financings of Q2 2024 had publicly disclosed valuations.

Median Seed Stage Valuation +4%

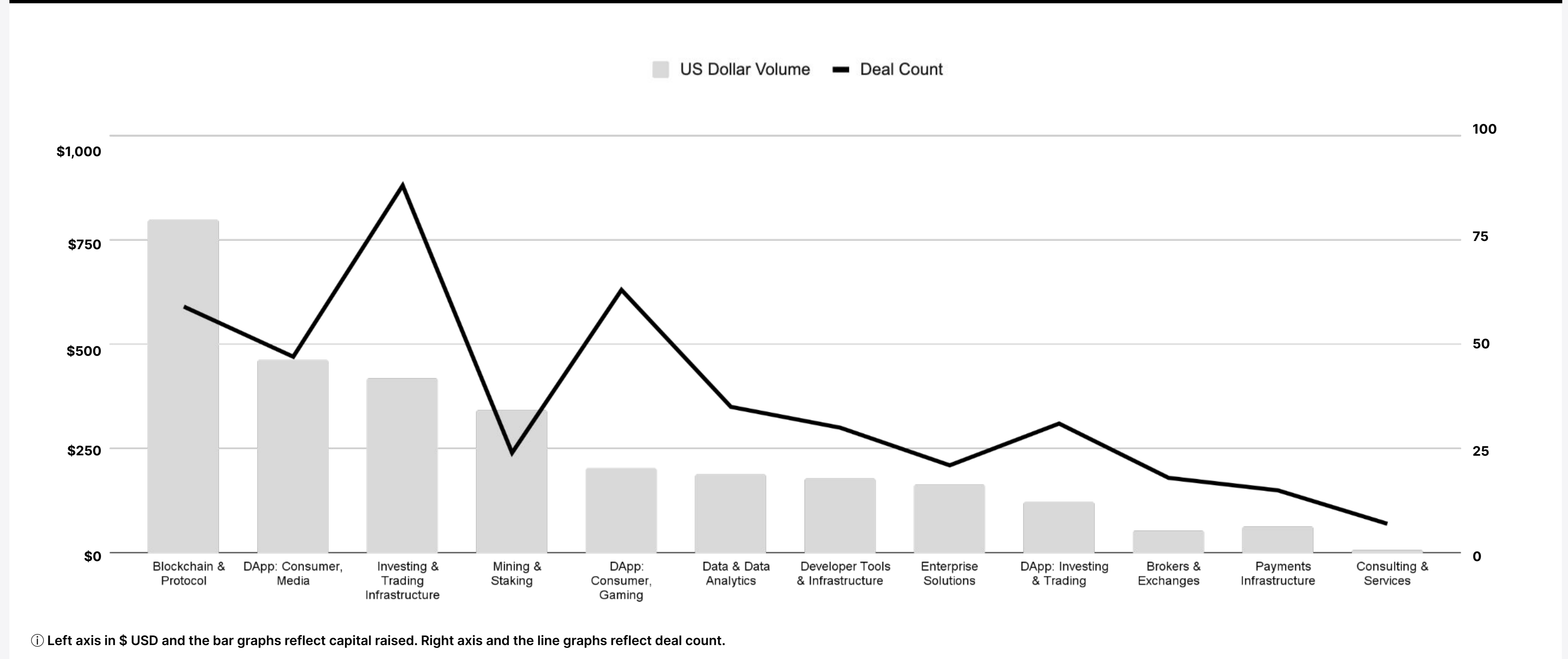
23 of the 185 Seed stage financings of Q2 2024 had publicly disclosed valuations.

① Median valuation estimated based on publicly available and disclosed valuation figures. There is insufficient market data for late stage valuations.



The Blockchain & Protocol subsector captured 27% of capital raised in Q2, while Investing & Trading infrastructure had the most deals

Crypto Financing Deal Count & Capital Raised Q2 2024: **By Subsector (\$ in millions)**



Source: Architect Partners Crypto Private Financing Tracker



The top 10 financings in Q2 represented 31% of all capital raised

Crypto Financing Top 10 Financing Rounds Q2 2024 (\$)

TOP 10 CRYPTO FINANCINGS

COMPANY	AMOUNT RAISED	STAGE	SUBSECTOR	INVESTORS
Monad	\$225,000,000	Series A	Blockchain & Protocol	Paradigm
Farcaster	\$150,000,000	Series A	DApp: Consumer, Media	Paradigm
MAR Mining	\$100,000,000	Strategic	Mining & Staking	Interop Ventures, No Limit Holdings, Nomad, Signum, Sky9
Auradine	\$80,000,000	Series B	Mining & Staking	Marathon Digital, Celestia, Maverick, Mayfield, MVP, StepStone, Top Tier
Tradedog Market Maker	\$75,000,000	Series A	Investing & Trading Infrastructure	Anthony Scaramucci, Blockchain Founders Fund, SkyBridge Capital
Galaxy Corporation	\$72,800,000	Strategic Round	DApp: Consumer, Media	ND
Babylon	\$70,000,000	Series A	Mining & Staking	Bullish Capital, Paradigm, Polychain Capital
Arbol	\$60,000,000	Series B	Enterprise Solutions	Giant Ventures, Opera Tech Ventures
Arbelos Markets	\$56,000,000	Seed	Investing & Trading Infrastructure	Dragonfly Capital
Firefly Blockchain	\$50,000,000	Series A	Blockchain & Protocol	Andreessen Horowitz, OKX Ventures

Source: Architect Partners Crypto Private Financing Tracker

Architect Insights

Q2 2024

Crypto Public Companies

The Architect Crypto Public Company Index^{(a)©} slipped in Q2 but is up 24% YTD.....

Company Name	Ticker Symbol	Price		Enterprise Value (\$M)	Valuation Multiples		Exp. Rev Growth Rate 2023 - 2024E	Price Change				
		Current Price	% Within 52 Week Range		EV / LTM Revenue	EV / 2024E Revenue		1 Week	1 Month	Jan 1, 2024	Since Coinbase Direct Listing	Since Inception
Architect Crypto Public Company Index^(c)												
Price		\$54.63						\$54.77	\$56.44	\$44.01	\$149.11	
% Change								-0.3%	-3.2%	24.1%	-63.4%	
Traditional Indices												
S&P 500		\$5,468						0%	4%	15%		
NASDAQ		17,808						1%	5%	21%		
Dow Jones		39,015						0%	1%	3%		
Marquee Crypto Assets												
Bitcoin	BTC	\$60,304.00	76%	\$1,195,000	--	--	--	-8%	-10%	42%	-4%	--
Ethereum	ETH	3,364.00	68%	405,000	--	--	--	-1%	-10%	47%	38%	--
DeFi Index ^(a)	DPI	103.00	--%	58	--	--	--	8%	-14%	-1%	-79%	--
Crypto Investment Platforms												
Coinbase	COIN	\$221.65	71%	\$51,572	13.0	8.9	87%	-2%	-6%	41%	-47%	-47%
Galaxy Digital	GLXY	11.77	58%	4,969	6.8	6.4	26%	5%	12%	56%	-67%	1178%
Coinshares	CNSRF	5.56	64%	401	6.0	3.2	130%	-3%	-9%	48%	-52%	-46%
Bakkt	BKKT	19.34	22%	322	4.5	4.2	23%	29%	20%	-64%	-94%	101%
Bitcoin Depot	BTM	1.79	64%	111	0.2	0.2	-11%	23%	-10%	--	--	-52%
Bitcoin Network Operators												
Marathon	MARA	\$19.85	47%	\$4,295	8.6	6.1	82%	3%	-2%	-13%	-54%	-63%
CleanSpark	CLSK	\$16.02	59%	\$2,985	10.5	7.0	-11%	3%	4%	47%	-15%	--%
Core Scientific	CORZ	9.07	80%	2,145	3.8	4.8	-11%	1%	73%	164%	--%	-9%
TeraWulf	WULF	4.46	83%	1,443	14.4	5.4	--	7%	99%	94%	-54%	-55%
Bitfarms	BITF	2.56	55%	1,354	8.2	5.4	73%	-13%	17%	-10%	-41%	176%
Riot	RIOT	9.11	10%	1,312	4.6	3.4	39%	-5%	-9%	-41%	-82%	237%
Bitdeer	BTDR	10.37	64%	1,251	3.0	2.9	--	9%	-16%	17%	--%	21%
Cipher Mining	CIFR	4.08	52%	1,066	7.0	6.9	22%	-11%	7%	-1%	-61%	-59%
Hut 8	HUT	14.73	52%	986	13.3	11.4	108%	19%	65%	17%	-55%	471%
Hive	HIVE	3.00	18%	377	3.1	3.1	--	-3%	16%	-32%	-83%	116%
Canaan	CAN	1.00	9%	165	0.9	0.7	7%	-10%	-1%	-54%	-93%	-89%
Argo	ARBK	1.20	7%	102	1.6	1.8	0%	12%	-13%	-64%	--%	-24%
Crypto Influenced												
PayPal	PYPL	\$58.02	30%	\$60,647	2.0	1.9	7%	-4%	-5%	-6%	-78%	
Block	SQ	63.87	51%	36,158	1.6	1.4	14%	1%	-3%	-12%	-75%	397%
Robinhood	HOOD	22.60	90%	14,894	7.3	6.2	29%	1%	7%	83%	--%	-41%
Microstrategy	MSTR	1,413.00	65%	12,131	24.8	23.8	2%	-5%	-13%	106%	92%	1254%

(a) Architect Crypto Public Company Index[®] is a price weighted average across the three subsectors in the crypto public companies snapshot. A discount to Microstrategy's share price of 85% has been added to dilute effect on index. Source for all data is the Architect Partners Crypto Public Company Tracker. Established April 14, 2021.

(a) DeFi Pulse Index (includes top 14 DeFi tokens)
 (b) Architect Crypto Public Company Index is a price weighted average across the three sector subsectors in the crypto public companies snapshot. A discount to Microstrategy's share price of 85% has been added to dilute effect on index. There is a 45% weight to Crypto Investment Platforms, 45% to Bitcoin Network Operators, and 10% to Crypto Influenced groups.

Architect Insights

Q2 2024

Crypto Subsector Summaries

Architect Insights Data Classification Glossary

Subsectors

Blockchains & Protocols
Blockchain for Enterprise
Brokers & Exchanges
Consulting & Services
DApp: Consumer, Gaming
DApp: Consumer, Media
DApp: Investing & Trading
Data & Data Analytics
Developer Tools & Infrastructure
Investing & Trading Infrastructure
Mining & Staking
Payments Infrastructure

Financing Stages

Seed
Early Stage
Later Stage

Definitions

Layer1s, layer2s, bridges, rollups, etc.
Applications and services supporting business use cases
Brokers or exchanges with a crypto or digital asset focus
Provider of development or professional services
Games and virtual worlds with a crypto or digital asset component
DApps used by consumers for media, social and entertainment
Consumer wallet connected investing & trading DApps
Aggregating & analyzing data for a wide variety of use cases
Software or services used to create, test, or deploy DApps
Trade execution, settlement, custody, lending, derivatives, tokenization, stablecoins
Network operators who receive rewards for enabling blockchains & protocols
Payments, onramps/offramps, stablecoins as medium of exchange

Definitions

Pre-Series A
Post-Revenue, Series A & B capital raises
Post-Series B & Growth capital raises



Blockchains & Protocols: Q2 2024 Summary

2

M&A Transactions

TRANSACTION LIST (sorted by announced date) (\$ in millions)

TARGET	ACQUIRER	ANNOUNCED DATE	DEAL SIZE
Toposware	Polygon Labs	6/8/2024 ::	ND
Lisk	Klayr	5/29/2024 ::	ND

59

Private Financings

TRANSACTION LIST (sorted by amount raised)

COMPANY	TOTAL RAISED (\$USD)	ANNOUNCED DATE	STAGE
Monad	\$225,000,000	4/9/2024	Early Stage VC
Firefly Blockchain	\$50,000,000	4/23/2024	Early Stage VC
IoTeX	\$50,000,000	4/2/2024	Early Stage VC
Avail (Software Development Applications)	\$43,000,000	6/4/2024	Early Stage VC
Movement Labs	\$38,000,000	4/25/2024	Early Stage VC
M^0 Labs	\$35,000,000	6/5/2024	Early Stage VC
Humanity Protocol	\$30,000,000	5/15/2024	Seed Round
Nexus	\$25,000,000	6/10/2024	Early Stage VC
Mezo (Financial Services)	\$21,000,000	4/9/2024	Early Stage VC
Hyper Oracle	\$20,000,000	6/26/2024	Early Stage VC



Brokers & Exchanges: Q2 2024 Summary

7

M&A Transactions

TOP TRANSACTION LIST (sorted by announcement date) (\$ in millions)

TARGET	ACQUIRER	ANNOUNCED DATE	DEAL SIZE
Blocktrade	Investor Group	6/28/2024 ::	ND
FTX Japan	Bitflyer	6/23/2024 ::	ND
BitStamp	Robinood	6/8/2024 ::	\$200
Sating.io	Giants Planet	5/22/2024 ::	ND
Swopx.io	NSAV	5/8/2024 ::	ND
Bitstamp Canadian	Bitbuy (WonderFi)	4/26/2024 ::	ND
TradeStation Crypto	Kraken	4/19/2024 ::	ND

18

Private Financings

TOP 10 TRANSACTION LIST (sorted by amount raised)

COMPANY	TOTAL RAISED (\$USD)	ANNOUNCED DATE	STAGE
Crossover Markets	\$12,000,000	6/26/2024	Early Stage VC
Thruster	\$7,500,000	4/18/2024	Seed Round
X10	\$6,500,000	4/30/2024	Seed Round
Aark	\$6,000,000	4/17/2024	Seed Round
Unicorn Auctions	5,800,000	4/30/2024	Seed Round
AlienSwap NFT	5,000,000	4/9/2024	Early Stage VC
Stashh	\$3,300,000	6/4/2024	Early Stage VC
Runes DEX	2,000,000	4/18/2024	Seed Round
GullNetwork	1,600,000	4/13/2024	Early Stage VC
Stream (Financial Services)	1,500,000	4/10/2024	Seed Round



Consulting & Services: Q2 2024 Summary

1 M&A Transactions

TOP TRANSACTION LIST (sorted by announced date) (\$ in millions)

TARGET	ACQUIRER	ANNOUNCED DATE	DEAL SIZE
Defimans	SBI Digital Hub	6/8/2024 ::	ND

7 Private Financings

TOP TRANSACTION LIST (sorted by amount raised)

COMPANY	TOTAL RAISED (\$USD)	ANNOUNCED DATE	STAGE
Lablabee	\$3,420,000	6/4/2024	Seed Round
Composable	\$2,500,000	6/4/2024	Early Stage VC
7RCC Global	\$1,360,000	6/20/2024	Early Stage VC
CollabWORK	\$350,000	6/13/2024	Seed Round



Blockchain for Enterprise: Q2 2024 Summary

3

M&A Transactions

TRANSACTION LIST (sorted by announced date) (\$ in millions)

TARGET	ACQUIRER	ANNOUNCED DATE	DEAL SIZE
Blackrock Neurotech	Tether	5/2/2024 ::	\$200
Hemp Carbon Standard	HEMPALTA	5/1/2024 ::	\$2
Waste2Wear	Trail Blazer	4/10/2024 ::	ND

21

Private Financings

TOP TRANSACTION LIST (sorted by amount raised)

COMPANY	TOTAL RAISED (\$USD)	ANNOUNCED DATE	STAGE
Arbol	\$60,000,000	4/30/2024	Later Stage VC
KarmaCheck	\$45,000,000	6/27/2024	Later Stage VC
LiangBaBa	\$13,860,000	5/16/2024	Early Stage VC
Coadjute	\$12,700,000	4/2/2024	Later Stage VC
ShelterZoom	\$8,100,000	5/8/2024	Early Stage VC
Sully.ai	5,130,000	4/1/2024	Seed Round
Provenance	\$5,000,000	5/16/2024	Early Stage VC
Agridex	5,000,000	5/9/2024	Early Stage VC
Moongate.id	2,700,000	4/1/2024	Early Stage VC
Plural Energy	\$2,330,000	5/30/2024	Early Stage VC

Source: Architect Partners Crypto Private Financing Tracker, Architect Partners Crypto M&A Tracker

① Ranking does not include non-disclosed transactions.



DApp: Consumer, Games: Q2 2024 Summary

5

M&A Transactions

TRANSACTION LIST (sorted by announced date) (\$ in millions)

TARGET	ACQUIRER	ANNOUNCED DATE	DEAL SIZE
Crypto: The Game	UniSwap Labs	6/15/2024 ::	ND
Lion Gaming	Adventure Box	6/15/2024 ::	\$45
Stakes	Infinite Reality	4/19/2024 ::	\$8
Yuga Labs Divisions	Faraway	4/18/2024 ::	ND
Carry Protocol	SLG.Games	4/11/2024 ::	ND

63

Private Financings

TOP 10 TRANSACTION LIST (sorted by amount raised)

COMPANY	TOTAL RAISED (\$USD)	ANNOUNCED DATE	STAGE
Sandbox	\$20,000,000	6/6/2024	Later Stage VC
The Seeds	\$12,000,000	5/11/2024	Seed Round
Hypersonic Laboratories	\$10,860,000	6/24/2024	Early Stage VC
Carv	\$10,000,000	4/25/2024	Early Stage VC
Avalon	\$10,000,000	4/16/2024	Early Stage VC
BORED SLOT	\$10,000,000	4/10/2024	Early Stage VC
Rumby Party	\$10,000,000	4/2/2024	Early Stage VC
Xociety	\$7,500,000	6/6/2024	Early Stage VC
Hypersonic Laboratories	\$7,000,000	5/30/2024	Early Stage VC
Planet Mojo	5,500,000	4/4/2024	Early Stage VC



DApp: Consumer, Media: Q2 2024 Summary

6

M&A Transactions

TRANSACTION LIST (sorted by announced date) (\$ in millions)

TARGET	ACQUIRER	ANNOUNCED DATE	DEAL SIZE
Ox	9dcc	6/23/2024 ::	ND
Layzr	Jordel	6/8/2024 ::	ND
Gummys	Trendex	5/29/2024 ::	ND
The Breakdown	Blockworks	5/10/2024 ::	ND
Mirror	Paragraph	5/3/2024 ::	ND
Queen Mode	Playbook	5/2/2024 ::	ND

47

Private Financings

TOP 10 TRANSACTION LIST (sorted by amount raised)

COMPANY	TOTAL RAISED (\$USD)	ANNOUNCED DATE	STAGE
Farcaster	\$150,000,000	5/21/2024	Early Stage VC
Galaxy Corporation	\$72,800,000	5/13/2024	Later Stage VC
Polymarket	\$45,000,000	5/14/2024	Early Stage VC
Bcas (Financial Services)	\$18,400,000	6/3/2024	Early Stage VC
Passes	\$17,570,000	5/9/2024	Early Stage VC
Yoton Yo Studios	\$15,000,000	4/25/2024	Early Stage VC
UXLINK	\$15,000,000	5/13/2024	Seed Round
Sortium	\$12,010,000	4/10/2024	Seed Round
Mighty Jaxx	\$11,000,000	5/23/2024	Early Stage VC
DoraHacks	\$10,000,000	5/23/2024	Early Stage VC



DApp: Investing & Trading: Q2 2024 Summary

1

M&A Transactions

TRANSACTION LIST (sorted by announced date) (\$ in millions)

TARGET	ACQUIRER	ANNOUNCED DATE	DEAL SIZE
Mint.Fun	Zora	5/10/2024 ::	ND

31

Private Financings

TOP 10 TRANSACTION LIST (sorted by amount raised)

COMPANY	TOTAL RAISED (\$USD)	ANNOUNCED DATE	STAGE
Burnt	\$25,000,000	4/1/2024	Early Stage VC
Ellipsis Labs	\$20,000,000	4/4/2024	Early Stage VC
Fortunafi	\$9,510,000	5/29/2024	Seed Round
Owlto	\$8,000,000	5/8/2024	Seed Round
UXUY	\$7,000,000	5/9/2024	Early Stage VC
Usual Labs	\$7,000,000	4/17/2024	Early Stage VC
CVEX	\$7,000,000	4/16/2024	Seed Round
Ink Finance	\$5,000,000	6/11/2024	Early Stage VC
ELFi	\$5,000,000	5/20/2024	Early Stage VC
Zeta Markets	\$5,000,000	5/14/2024	Early Stage VC



Data & Data Analytics: Q2 2024 Summary

7

M&A Transactions

TOP TRANSACTION LIST (sorted by announced date) (\$ in millions)

TARGET	ACQUIRER	ANNOUNCED DATE	DEAL SIZE
Openstory	Ava Protocol	6/28/2024 ::	ND
NFT Insider	Nifty Media	6/8/2024 ::	ND
Staging Labs	Merkle Science	6/8/2024 ::	ND
Coinfirm	Lukka	5/22/2024 ::	ND
SRAX	DNA Holdings	5/10/2024 ::	ND
SpookyGood	Justice Solutions Group	4/23/2024 ::	ND
Kriptomedia	Pariu	4/5/2024 ::	ND

35

Private Financings

TOP 10 TRANSACTION LIST (sorted by amount raised)

COMPANY	TOTAL RAISED (\$USD)	ANNOUNCED DATE	STAGE
TradeAlgo	\$41,770,000	6/6/2024	Early Stage VC
Data Zoo	\$22,840,000	5/14/2024	Early Stage VC
Hypernative	\$11,000,000	5/16/2024	Early Stage VC
GoPlus Security	\$10,000,000	6/5/2024	Early Stage VC
CAT Labs	\$9,700,000	6/6/2024	Seed Round
Raiinmaker	\$7,500,000	4/3/2024	Seed Round
Verida	\$5,000,000	6/22/2024	Seed Round
Covalent Research and Development	\$5,000,000	6/26/2024	Early Stage VC
SoSoValue	\$4,150,000	6/23/2024	Seed Round
API3	\$4,000,000	5/29/2024	Early Stage VC

Source: Architect Partners Crypto Private Financing Tracker, Architect Partners Crypto M&A Tracker

① Ranking does not include non-disclosed transactions.



Developer Tools & Infrastructure: Q2 2024 Summary

1

M&A Transactions

TRANSACTION LIST (sorted by announced date) (\$ in millions)

TARGET	ACQUIRER	ANNOUNCED DATE	DEAL SIZE
Blocktorch	thirdweb	6/23/2024 ::	ND

30

Private Financings

TOP 10 TRANSACTION LIST (sorted by amount raised)

COMPANY	TOTAL RAISED (\$USD)	ANNOUNCED DATE	STAGE
Conduit (Financial Software)	\$37,000,000	6/26/2024	Early Stage VC
Space and Time	\$20,000,000	6/25/2024	Early Stage VC
Airstack	\$15,220,000	5/17/2024	Early Stage VC
Fhenix	\$15,000,000	6/4/2024	Early Stage VC
Turnkey	\$15,000,000	4/25/2024	Early Stage VC
Neynar	\$10,960,000	5/30/2024	Early Stage VC
Squads (Financial Software)	\$10,000,000	6/10/2024	Early Stage VC
Yatima	\$9,140,000	4/8/2024	Early Stage VC
Arch Network	\$7,000,000	5/8/2024	Seed Round
ADot	\$6,000,000	4/25/2024	Seed Round



Investing & Trading Infrastructure: Q2 2024 Summary

10

M&A Transactions

TOP 10 TRANSACTION LIST (sorted by announced date) (\$ in millions)

TARGET	ACQUIRER	ANNOUNCED DATE	DEAL SIZE
Skolem	Talos	5/29/2024 ::	ND
Bitski	Phantom	5/24/2024 ::	ND
Ather Digital	Versifi	5/22/2024 ::	ND
Ultimate	Jupiter	4/25/2024 ::	ND
CloudWall	Talos	4/24/2024 ::	ND
Huma Finance	Arf	4/19/2024 ::	ND
Multis	Safe	4/19/2024 ::	ND
Minke	Zengo	4/19/2024 ::	ND
GoldenCHain	Republic	4/3/2024 ::	ND
HoneyBricks	EquityMultiple	4/2/2024 ::	ND

88

Private Financings

TOP 10 TRANSACTION LIST (sorted by amount raised)

COMPANY	TOTAL RAISED (\$USD)	ANNOUNCED DATE	STAGE
Tradedog Market Maker	\$75,000,000	6/26/2024	Early Stage VC
Arbelos Markets	\$56,000,000	5/8/2024	Seed Round
Securitize	\$47,000,000	5/1/2024	Later Stage VC
Constantinople	\$32,790,000	4/1/2024	Early Stage VC
XREX	\$18,750,000	6/5/2024	Early Stage VC
Centrifuge	\$15,000,000	4/17/2024	Early Stage VC
Ironlight	\$12,000,000	5/2/2024	Early Stage VC
Fintopio	\$10,000,000	4/17/2024	Seed Round
Backed	\$9,500,000	4/30/2024	Early Stage VC
Wisdomise	\$9,500,000	4/30/2024	Early Stage VC

Source: Architect Partners Crypto Private Financing Tracker, Architect Partners Crypto M&A Tracker

① Ranking does not include non-disclosed transactions.



Mining & Staking: Q2 2024 Summary

4

M&A Transactions

TRANSACTION LIST (sorted by announced date) (\$ in millions)

TARGET	ACQUIRER	ANNOUNCED DATE	DEAL SIZE
Grid	Cleanspark	6/28/2024 ::	\$155
Mining Facilities	Cleanspark	6/17/2024	\$26
Rio Network	EigenLayer	6/15/2024 ::	ND
Desiwiminer	BitDeer	6/8/2024 ::	\$140

24

Private Financings

TOP 10 TRANSACTION LIST (sorted by amount raised)

COMPANY	TOTAL RAISED (\$USD)	ANNOUNCED DATE	STAGE
MAR mining	\$100,000,000	5/25/2024	Later Stage VC
Auradine	\$80,000,000	4/10/2024	Later Stage VC
Babylon	\$70,000,000	5/30/2024	Early Stage VC
Puffer Finance	\$18,000,000	4/16/2024	Early Stage VC
Renzo	\$17,000,000	6/18/2024	Early Stage VC
Kelp DAO	\$9,000,000	5/23/2024	Seed Round
PrismaStake	\$8,900,000	4/1/2024	Seed Round
Riema Labs	\$8,000,000	6/5/2024	Early Stage VC
Mitosis	\$7,000,000	5/2/2024	Seed Round
Symbiotic	\$5,800,000	6/11/2024	Seed Round



Payments & Payment Infrastructure: Q2 2024 Summary

4

M&A Transactions

TRANSACTION LIST (sorted by announced date) (\$ in millions)

TARGET	ACQUIRER	ANNOUNCED DATE	DEAL SIZE
DiVinciPay	NSAV	5/29/2024 ::	ND
Bloxcross	JP 3E	5/22/2024 ::	ND
Alt 5 Sigma	JanOne	5/10/2024 ::	\$6
Cultos.io	OV Loop	4/19/2024 ::	ND

15

Private Financings

TOP TRANSACTION LIST (sorted by amount raised)

COMPANY	TOTAL RAISED (\$USD)	ANNOUNCED DATE	STAGE
Agora (Financial Services)	\$12,000,000	4/2/2024	Seed Round
Layer2 Financial	\$10,200,000	4/12/2024	Early Stage VC
JPYC	\$6,280,000	5/7/2024	Early Stage VC
Ava Protocol	\$4,500,000	6/11/2024	Seed Round
Coinflow Labs	\$2,250,000	5/28/2024	Seed Round
Moso	2,000,000	4/25/2024	Seed Round
EventCHI	\$1,730,000	6/18/2024	Seed Round
Joba Network	1,250,000	4/15/2024	Seed Round
Breezepay	\$130,000	5/31/2024	Seed Round

Source: Architect Partners Crypto Private Financing Tracker, Architect Partners Crypto M&A Tracker

① Ranking does not include non-disclosed transactions.

Architect Partners

We deliver premium-value M&A and strategic financing advisory services to leading crypto, digital asset, blockchain, DeFi and fintech companies.

Talk With Us

elliott@architectpartners.com

efr@architectpartners.com

SUBSCRIBE TO ARCHITECT INSIGHTS →



We deliver **premium-value** capital raise and M&A advisory services focused solely on the **crypto and digital assets** industry

WE ARE **Seasoned veterans** with decades of institutional, entrepreneurial, and operational expertise with ideal combination of crypto, financial services and technology experience

WE BRING **A honed methodology** for achieving **premium-value** outcomes, articulating the future

WE DELIVER **All-in, hands-on engagement** from a senior-level team

WE PROMISE **Relentless execution**, every time

WE UNDERSTAND **The past 30 years** of technology-driven innovation, and crypto is the next wave

350+ transactions closed. **\$30B+** in value.



Led by a team with decades of **experience** and earned **judgement**



Eric F. Risley
Founder & Managing Partner
efr@architectpartners.com

30+ years in investment banking focused on technology-led innovation and its impact on legacy businesses.



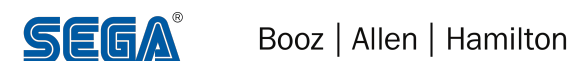
Todd White
Partner
todd@architectpartners.com

25+ years in alternative asset management, (re)insurance and capital markets in both executive management and advisory roles.



Steve Payne
Co-Founder & Partner
spayne@architectpartners.com

30+ years in technology, operating exec, venture capital, M&A, strategy consulting. 20+ Boards.



Glenn Gottlieb
Managing Director
glenn@architectpartners.com

30+ year operating executive, corporate development leader, and investment banking



Peter Stoneberg
Partner
pstoneberg@architectpartners

30+ years technology investment banking, M&A, investing.



Ryan McCulloch
Senior Associate
ryan@architectpartners.com

3 years with Architect Partners exclusively executing crypto / blockchain M&A and capital raises.



Elliot Chun
Partner
elliott@architectpartners.com

20+ years in alternative asset management, capital markets, sell-side equity.



Arjun Mehra
Financial Analyst
arjun@architectpartners.com

1 year with Architect Partners exclusively executing crypto / blockchain M&A and capital raises.



Michael S. Klena
Partner
michael@architectpartners.com

30+ years in Exchanges, Brokerages, Asset Management in both operating leadership and M&A.

