Architect Partners

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PERSPECTIVES by Eric F. Risley

One of the more unique characteristics of the crypto industry is how it transcends borders. This is well illustrated by the acquisition of Architect Partners' client, Banxa, by OSL. Find our M&A alert on the deal **here**.

Banxa is headquartered in Australia and publicly traded in Canada and, until recently, the United States. The company facilitates the conversion of fiat currency into a variety of crypto assets and back again, effectively bridging the traditional financial system and the crypto ecosystem. Banxa delivers these capabilities to crypto exchanges, wallets, and a wide range of Web3 dApps located across the globe, enabling consumers in over 150 countries to access these products and services.

Banxa is being acquired by OSL Group (HKEX: 863.HK), a Hong Kong-based, SFC-licensed crypto exchange that offers trading, insured custody, and white-label crypto payments infrastructure for institutional and retail clients worldwide. In a crowded field of fiat-to-crypto on/off-ramp providers, OSL selected Banxa for its unmatched regulatory license coverage, strong conversion performance, deep relationships with banks, payment processors, and compliance partners, its ability to accelerate the rollout of OSL Pay, and a compelling relative valuation.

Separately, the Bitcoin treasury strategy continues to gain traction, despite over 80 announced transactions of a similar nature since January 1st. This week, Columbus Circle Capital, a SPAC, announced the acquisition of Anthony Pompliano–led Professional Capital Management, and a Canadian-listed public shell announced the closing of its previously disclosed reverse merger with Bitcoin Treasury. Architect Partners has previously written about this phenomenon and holds a number of well-developed views, which have become an increasingly frequent topic of day-to-day conversation with a wide variety of crypto market participants.

RECENT CRYPTO M&A TRANSACTIONS (click here for full AP M&A Tracker)

Target	Acquirer	Transaction Summary	M&A Alert
BANXA	OSL	**Transaction Value:** $62M **Rationale:** Expansion into payment on/off ramps and regulatory licensing **Sector:** Payments Infrastructure **Target Description:** Fiat-to-crypto on / off ramp company for crypto wallets, exchanges, and Web3 applications	🟢
COLUMBUS CIRCLE CAPITAL	PCM Professional Capital Management	**Transaction Value:** $1 billion **Rationale:** To take ProCap public and create a crypto treasury company **Sector:** Investing & Trading Infrastructure **Target Description:** Bitcoin-native crypto treasury management, lending, and custody solutions	⭕
7.2MW Data Center (Toronto, Canada)	HIVE	**Transaction Value:** Not disclosed **Rationale:** Acquired to run AI and high-performance computing **Sector:** Mining & Staking **Target Description:** 7.2MW data center in Toronto, Canada	⭕
CRYPTOLIER	JMAS JMA SYSTEMS Corporation	**Transaction Value:** Not disclosed **Rationale:** Enhance Web3 consulting capabilities **Sector:** Consulting & Services **Target Description:** Web3 development firm focused on blockchain consulting, smart contract deployment, and digital asset infrastructure solutions	⭕
DIAMOND LAKE MINERALS INC. SYMBOL· DLMI	TransparentBusiness®	**Transaction Value:** Not disclosed **Rationale:** Expand into the digital asset treasury space by combining token infrastructure and asset platform **Sector:** Investing & Trading Infrastructure **Target Description:** Specializes in SEC-registered security token development and ongoing support	⭕
SisID	eftsure	**Transaction Value:** Not disclosed **Rationale:** Expands service capabilities globally **Sector:** Data & Data Analytics **Target Description:** Detects fraud and attempted cross-border bank transfer fraud utilizing the blockchain	⭕
nash	Chainalysis	**Transaction Value:** Not disclosed **Rationale:** Enhancing discovery capabilities of Chainalysis insights **Sector:** Data & Data Analytics **Target Description:** AI-enabled crypto discovery platform offering tools for unified search	⭕
Bitcoin Treasury	2680083 Alberta Ltd.	**Transaction Value:** Not disclosed **Rationale:** Reverse Merger; to go public **Sector:** Investing & Trading Infrastructure **Target Description:** Bitcoin treasury and institutional lending business	⭕

OVERALL CRYPTO M&A ACTIVITY LEVELS

Past Eight Years

Number of Transactions

Year	Transactions
2018	61
2019	60
2020	59
2021	178
2022	202
2023	148
2024	189
YTD	148

Past 52 Weeks

Number of Transactions Per Week

52 Weeks Ago — 06/23 - 06/29