

ric Risley

Managing Partner

efr@architectpartners.com

John Kennick S

ior Financial Analyst

ohn@architectpartners.com

## September 1st - September 7th

## **PERSPECTIVES** by Eric F. Risley

Crypto payments continue to make M&A headlines.

This week, Hong Kong-based Solowin acquired pre-revenue AlloyX for a headline consideration of \$350M, paid entirely in Solowin equity. This follows several recent premium-value comparable transactions, including Banxa | OSL (Architect Partners client and M&A Alert), Rail | Ripple for \$200M (M&A Alert), Iron.xyz | MoonPay for \$100M (M&A Alert), Helio | MoonPay for \$175M (M&A Alert), and Bridge.xyz | Stripe for \$1.1B (M&A Alert).

Payments is a complex, nuanced domain whose capabilities and dependencies vary by transaction type, counterparties, and geography. For example, cross-border consumer remittances and cross-border business-to-business payments have fundamentally different needs and dependencies. One cannot speak about crypto payments, or payments generally, without first asking, "What type of payments?"

Here is our M&A Alert on the AlloyX | Solowin transaction announced this week, and more in our three-part series, "Crypto Payments & Infrastructure: The Strategic Opportunity."

Please reach out if you're interested in discussing the current crypto-payments opportunity and the strategic moves unfolding over the next few guarters and years.

## RECENT CRYPTO M&A TRANSACTIONS (click here for full AP M&A Tracker)

Target	Acquirer	Transaction Summary	M&A Alert
ΛlloyX	SOLOWIN	Transaction Value: \$350M Rationale: To jointly build the stablecoin and cross-border payments and tokenization network Sector. Payments Infrastructure Target Description: Stablecoin payments and tokenization infrastructure	•
breakout	⋒ĸraĸen	Transaction Value: Not disclosed Rationale: Broaden Kraken's advanced crypto trading mapping Sector: Broken's & Exchanges Target Description: Evaluation-based crypto proprietary-trading platform that funds performance-qualified traders	0
aplo	<b>♦</b> Coincheck	Transaction Value: Not disclosed Rationate: To expand its institutional coverage to Europe Sector: Broken's Euchanges Target Description: Europe-registered institutional crypto prime brokerage and trading platform	0
🔀 Ethos	avrio	Transaction Value: Not disclosed Rationate: To involve self-custody-mededed trading into Avrio's financial infrastructure network Sector: Disclor, investing & Trading Target Description: Wallet and on-chain trading app offering self-custody, cross-chain swaps and backup/restore services	0
NORDARK	品 HILBERT GROUP	Transaction Value: Not disclosed Rationale: To advance its Europe's full-stack digital financial platform aspiration Sector: Investing it Trading finitestructure Target Description: Crypto banking platform providing accounts, payments, trading and lending services	0
LVVU®	ZOPA	Transaction Value: Not disclosed Rationale: Support the expansion of its embedded finance and retail lending services at the point of checkout Sector: Payments Intrastructure Target Description: Al-driven orchestration platform	0
AD	treasury₀	Transaction Value: Not disclosed Rationale: To gain control to European crypto information distribution channel Sector: Consulting & Services Target Description: Crypto-related community-driven events operator	0
BITCMON	AptN neuroscience	Transaction Value: Not disclosed Rationale: Support its strategy shift to crypto-related realm Sector: Richers & Exchanges Target Description: Korea-based digital-asset exchange	0
<b>Z5</b> GRMES	NEXUS	Transaction Value: Not disclosed Rationale: Support its strategy to embed crypto ecosystem in its games Sector: DApp: Consumer, gaming Target Description: Bioticham-powered gaming infrastructure provider with monetizable in-game assets	0

## OVERALL CRYPTO M&A ACTIVITY LEVELS

