Company Name Architect Crypto Public Company Index (c) Price % Change Fraditional Indices S&P 500 NASDAQ Marquee Crypto Assets Bitcoin Ethereum DeFi Pulse Index (c) Crypto Brokers, Exchanges, & Asset Manager Coinbase (NAS: COIN) Circle (NYSE: CRCL) Galaxy Digital (NAS: GLXY)	\$111.23 \$6,664 22,631 \$115,298 4,450 116 \$342.46 144.14 32.87	% Within 52 Week Range (a) 86% 86% 49%	Enterprise Value (\$M) \$2,297,172 537,141 65	EV / 2025E Revenue	EV / 2025E EBITDA	Revenue 2024 - 2025E (b)	1 Week \$104.37 7% 1% 2%	1 Month \$99.06 12% 4% 7%	Jan 1, 2025 \$99.99 11% 14% 17%	Since Coinbase Direct Listing (4/14/21) \$100.00 11%	Since Inception
Price % Change Traditional Indices S&P 500 NASDAQ Marquee Crypto Assets Bitcoin Ethereum DeFi Pulse Index (c) Crypto Brokers, Exchanges, & Asset Manager Coinbase (NAS: COIN) Circle (NYSE: CRCL) Galaxy Digital (NAS: GLXY)	\$6,664 22,631 \$115,298 4,450 116 \$ \$342.46 144.14	86% 49%	537,141				7% 1%	12% 4%	11%		
% Change Fraditional Indices S&P 500 NASDAQ Marquee Crypto Assets Bitcoin Ethereum DeFi Pulse Index (c) Crypto Brokers, Exchanges, & Asset Manager Coinbase (NAS: COIN) Circle (NYSE: CRCL) Galaxy Digital (NAS: GLXY)	\$6,664 22,631 \$115,298 4,450 116 \$ \$342.46 144.14	86% 49%	537,141				7% 1%	12% 4%	11%		
Fraditional Indices S&P 500 NASDAQ Marquee Crypto Assets Bitcoin Ethereum DeFi Pulse Index (c) Crypto Brokers, Exchanges, & Asset Manager Coinbase (NAS: COIN) Circle (NYSE: CRCL) Galaxy Digital (NAS: GLXY)	\$115,298 4,450 116 \$342.46 144.14	86% 49%	537,141				1%	4%	14%	11%	
S&P 500 NASDAQ Marquee Crypto Assets Bitcoin Ethereum DeFi Pulse Index (c) Crypto Brokers, Exchanges, & Asset Manager Coinbase (NAS: COIN) Circle (NYSE: CRCL) Galaxy Digital (NAS: GLXY)	\$115,298 4,450 116 \$342.46 144.14	86% 49%	537,141								
S&P 500 NASDAQ Marquee Crypto Assets Bitcoin Ethereum DeFi Pulse Index (c) Crypto Brokers, Exchanges, & Asset Manager Coinbase (NAS: COIN) Circle (NYSE: CRCL) Galaxy Digital (NAS: GLXY)	\$115,298 4,450 116 \$342.46 144.14	86% 49%	537,141								
MASDAQ Marquee Crypto Assets Bitcoin Ethereum DeFi Pulse Index (c) Crypto Brokers, Exchanges, & Asset Manager Coinbase (NAS: COIN) Circle (NYSE: CRCL) Galaxy Digital (NAS: GLXY)	\$115,298 4,450 116 \$342.46 144.14	86% 49%	537,141								
Marquee Crypto Assets Bitcoin Ethereum DeFi Pulse Index (c) Crypto Brokers, Exchanges, & Asset Manager Coinbase (NAS: COIN) Circle (NYSE: CRCL) Galaxy Digital (NAS: GLXY)	\$115,298 4,450 116 \$ \$342.46 144.14	86% 49%	537,141								
Bitcoin Ethereum DeFi Pulse Index (c) Crypto Brokers, Exchanges, & Asset Manager Coinbase (NAS: COIN) Circle (NYSE: CRCL) Galaxy Digital (NAS: GLXY)	4,450 116 \$ \$342.46 144.14	86% 49%	537,141								
Ethereum DeFi Pulse Index (c) Crypto Brokers, Exchanges, & Asset Manager Coinbase (NAS: COIN) Circle (NYSE: CRCL) Galaxy Digital (NAS: GLXY)	4,450 116 \$ \$342.46 144.14	86% 49%	537,141			22	(1%)	(1%)	23%	83%	%
DeFi Pulse Index (c) Crypto Brokers, Exchanges, & Asset Manager Coinbase (NAS: COIN) Circle (NYSE: CRCL) Galaxy Digital (NAS: GLXY)	116 \$342.46 144.14	49%	100				(4%)	(8%)	33%	83%	%
Crypto Brokers, Exchanges, & Asset Manager Coinbase (NAS: COIN) Circle (NYSE: CRCL) Galaxy Digital (NAS: GLXY)	\$342.46 144.14		03				(7%)	(11%)	8%	(76%)	%
Coinbase (NAS: COIN) Circle (NYSE: CRCL) Galaxy Digital (NAS: GLXY)	\$342.46 144.14	66%		(55)	0.77		(770)	(1170)	0/0	(70%)	/0
Circle (NYSE: CRCL) Galaxy Digital (NAS: GLXY)	144.14	66%	004 505	42.5	070	604	0.04	40.04	000/	0704	070
Galaxy Digital (NAS: GLXY)			\$81,587	11.5x	27.8x	8%	6%	13%	33%	37%	37%
	3287	34%	32,232	12.4	69.7	55%	15%	5%	73%	%	365%
		92%	12,470	30.8		(60%)	11%	36%	82%	21%	1,454%
Bullish (NYSE: BLSH)	69.18	30%	10,654	44.2	141.7	13%	33%	7.77		- 55	87%
OSL Group (0863.HK)	2.09	74%	1,467	21.6	324.1	41%	5%	(4%)	103%	(6%)	122%
Coinshares (Nasdaq Stockholm: CS.ST)	14.90	81%	955	7.6	7.9	(24%)	8%	34%	63%	139%	181%
Coincheck (NAS: CNCK)	4.72	5%	942	9.8	95.2	7%	(4%)	3%	(44%)	%	(67%)
Exodus Movement (NYSE American: EXOD)	29.18	7%	790	6.1	37.1	11%	3%	15%	2%	%	6%
Amber Group (NAS: AMBR)	3.94	11%	353	4.9		118%	(5%)	(20%)	(62%)	%	(58%)
Bitcoin Network Operators											
REN Digital (NAS: IREN)	38.64	96%	10,909	13.0	16.1	350%	14%	96%	269%	%	38%
Marathon (NAS: MARA)	\$18.29	41%	\$8,960	9.3x	30.7x	47%	12%	18%	6%	(57%)	1,932%
Riot (NAS: RIOT)	17.46	94%	7,068	10.5	19.1	78%	10%	39%	67%	(65%)	85%
Core Scientific (NAS: CORZ)	16.62	84%	5,655	13.2	67.0	(16%)	5%	18%	15%	%	194%
Cipher Mining (NAS: CIFR)	12.28	95%	4,956	17.3	36.1	89%	13%	106%	154%	18%	20%
TeraWulf (NAS: WULF)	10.98	93%	4,890	23.3	101.5	50%	2%	18%	101%	14%	(69%)
Hut 8 (NAS: HUT)	36.24	89%	3,971	14.5		69%	12%	62%	66%	3%	901%
Bitdeer (NAS: BTDR)	16.45	48%	3,826	6.8	91.3	61%	2%	27%	(28%)	%	70%
CleanSpark (NAS: CLSK)	13.62	62%	3,733	4.4		122%	32%	44%	44%	(36%)	(61%)
Bitfarms (NAS: BITF)	3.12	84%	2,323	7.3	24.3	66%	40%	148%	94%	(28%)	(23%)
Hive (TSX: HIVE)	3.79	59%	1,176	4.0	9.3	160%	(1%)	58%	23%	(78%)	22%
Crypto Influenced			(5)								
Robinhood (NAS: HOOD)	\$124.78	100%	\$109,991	27.4x	50.5x	36%	8%	18%	216%	%	228%
PayPai (NAS: PYPL)	68.22	33%	66,464	2.0	9.3	3%	2%	0%	(21%)	(74%)	425%
Block (NYSE: XYZ)	77.03	60%	64,950	2.6	19.2	3%	6%	4%	(11%)	(53%)	756%
Nubank (NYSE: NU)	16.17	98%	61,337	5.3		39%	3%	19%	52%		80%
Figure (NAS: FIGR)	44.96	92%	9,576	23.8	57.4	19%					80%
eToro (NAS: ETOR)	44.15	(35%)	2,500	3.0	8.0	23%	0%	(1%)			(15%)
			Familia Walan	. O							
Crypto Treasury Companies (e)	¢2447E	E10/		Crypto & Cash =			40/	00/	150/		/110/1
Strategy (NAS: MSTR)	\$344.75 22.34	51% 25%	\$109,941	\$73,759	1.5x	7.0	4% 6%	0% (11%)	15%	-	(11%) 78%
Twenty One Capital (NAS: CEP)		25%	8,281	5,120 671	1.6						
KindlyMD / Nakamoto (NAS: NAKA)	1.40		814		1.2	220	(50%)	(86%)	83%		(95%)
Metaplanet (OTCMKTS: MTPLF)	4.09	18%	2,827	2,334	1.2		(5%)	(28%)			136%
Sharplink (NAS: SBET)	17.33	12%	3,187	3,005	1.1		(2%)	(11%)			(49%)
Strive Asset Management (NAS: ASST) DeFi Dev Corp (NAS: DFDV)	4.30 16.93	30% 31%	2,458 408	811 498	3.0 0.8		(49%)	8% (4%)			(57%) 2,285%

(a) This determines the price of the stock relative to the 52-week intra-day high and low stock prices.

PERSPECTIVES by Ryan McCulloch

In 2015, the Rule of 40 emerged in venture capital as a quick diagnostic for software businesses where growth often suppresses near-term earnings. The test adds a company's annual revenue growth and EBITDA margin; a score of 40% or more signals a healthy balance of expansion and profitability across cycles.

Applied to Architect Partners' list of public crypto brokers and exchanges, the results point to a shift in operating model. These companies are relying less on bull-market trading spikes and more on cost controls and new revenue lines to drive profitability. Several large names exceed the 40% threshold, driven by either solid margins or still-strong top-line gains. Circle combines double-digit margins with rapid stablecoin adoption, Coinbase hovers near the cutoff even after growth slowed, and smaller platforms such as Bullish and OSL also clear the bar (albeit for different reasons).

The transition to a profitability-driven industry is only half complete. Revenue growth has cooled to single or low double digits, yet enterprise values remain elevated relative to standard software norms in the mid-teens. The comp group trades at 69.7x forward EBITDA, with more mature platforms like Coinbase around 27.8x and smaller exchanges like OSL about 324.1x. This suggests either a temporary market inefficiency or that investors continue to price in optionality, new products, regulatory breakthroughs, and the next market rally more than today's cash generation.

Revenue Growth +	EBITDA Margin	_ = _	Rule of 40
8%	41%		49%
55%	18%		73%
(60%)	NM		(60%)
13%	31%		44%
41%	7%		48%
(24%)	96%		72%
7%	10%		17%
11%	16%		27%
118%	NM		118%
	8% 55% (60%) 13% 41% (24%) 7% 11%	8% 41% 55% 18% (60%) NM 13% 31% 41% 7% (24%) 96% 7% 10% 11% 16%	8% 41% 55% 18% (60%) NM 13% 31% 41% 7% (24%) 96% 7% 10% 11% 16%

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⁽b) All estimated figures are from PitchBook.

⁽c) Based upon a normalized average market cap for all tracked Crypto Investment Platforms, Bitcoin Network Operators and Crypto Influenced stocks.

⁽d) DeFi Pulse Index (includes top 14 DeFi tokens).

⁽e) Inception date is the date of announcement for Crypto.